



Emerging Technologies Summit

MAKING THE CONNECTION:
From Energy Efficiency Innovation to Delivery

April 19 – 21, 2017

Facilitating Choices: Integration of Deep Energy Efficiency and Renewables with the Grid

CATHY HIGGINS, KEN NICHOLS, TOM WILLIARD, ROBERT SHERICK, RAM NARAYANAMURTHY



Welcome to

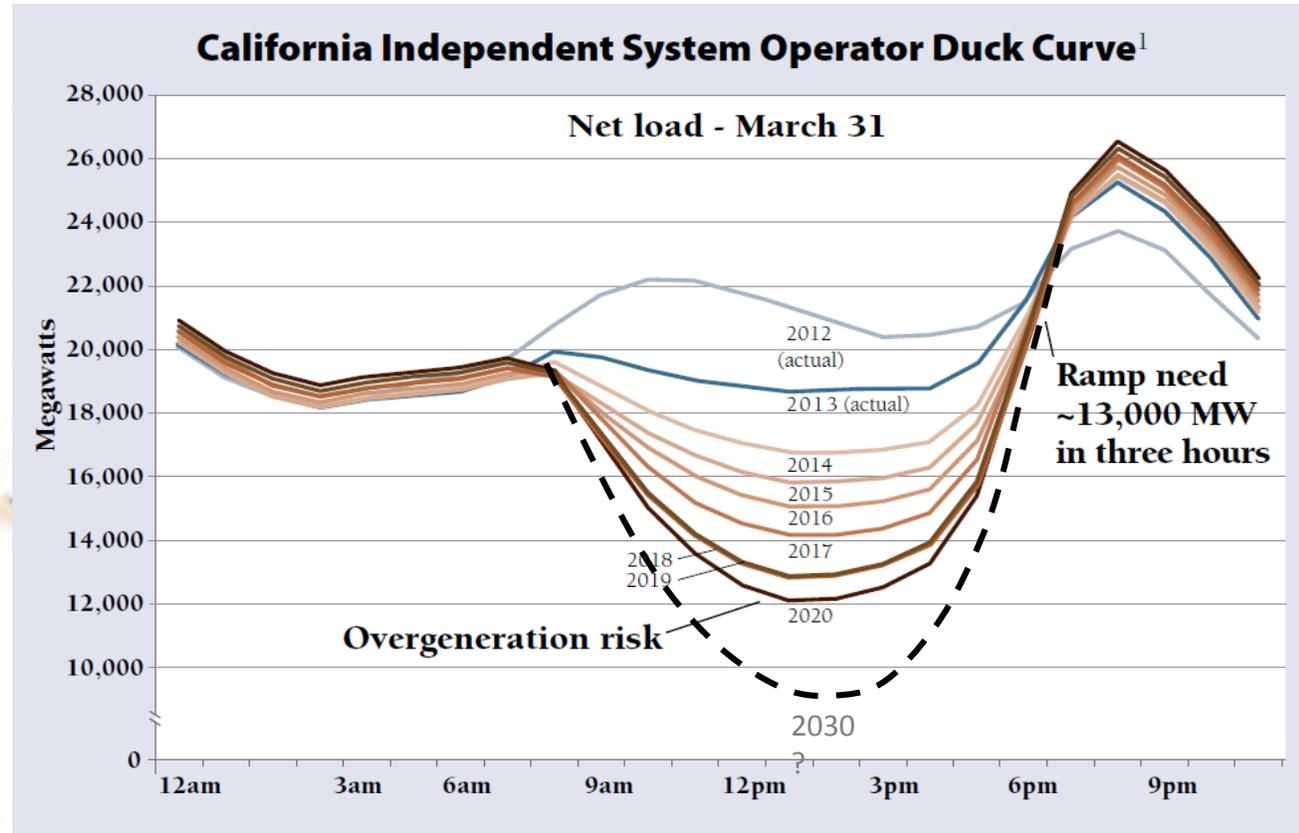
Facilitating Choices: Integration of Deep Energy Efficiency and Renewables with the Grid

Cathy Higgins, Research Director
New Buildings Institute

1. **Ken Nichols**, Principal, EQL Energy
2. **Tom Williard**, Principal and CEO, Sage Renewable Energy Consulting
3. **Robert Sherick**, Principal Manager Renewable Integration, SCE
4. **Ram Narayanamurthy**, Principal Technical Leader, EPRI



The Duck Issue

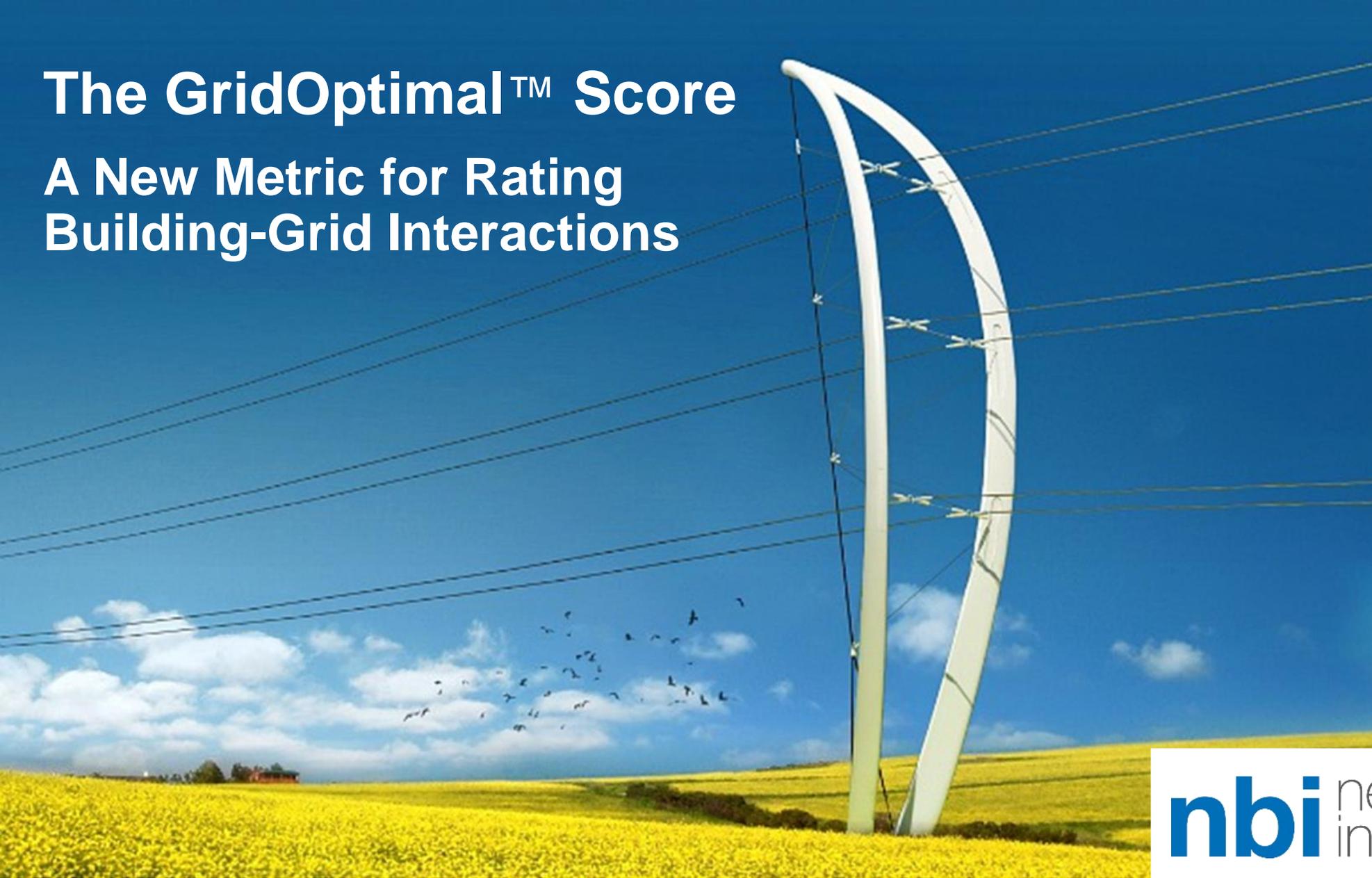


Source: Jim Lazar, 2016



The GridOptimal™ Score

A New Metric for Rating Building-Grid Interactions



nbi new buildings
institute



GridOptimal™: Why is it Needed?

Currently no metrics that define **building-level grid citizenship** or **rate building-grid interaction** quality

- Different players have **different language** to discuss the topic
- Grid operators and utilities are struggling to **integrate renewable energy ++** onto the grid
- **Guide** optimal **building design and operations**



(Conference Paper: ASHRAE Winter Conference, January 2017) (Alexi Miller, PE & Jim Edelson, NBI)

GridOptimal™: Critical Bridge Between Buildings and the Grid



LEED v4 for BUILDING DESIGN AND CONSTRUCTION

Updated January 27, 2017

Includes:

- LEED BD+C: New Construction**
- LEED BD+C: Core and Shell**
- LEED BD+C: Schools**
- LEED BD+C: Retail**
- LEED BD+C: Data Centers**
- LEED BD+C: Warehouses and Distribution Centers**
- LEED BD+C: Hospitality**
- LEED BD+C: Healthcare**



Letter of Inquiry Valuing Building-Grid Interactions by Developing and Implementing a New Rating System: *The GridOptimal™ Score*

February 2017

Summary

The New Buildings Institute (NBI), in partnership with the US Green Building Council (USGBC), is seeking funds to support a multi-year effort to develop a comprehensive Grid Edge Initiative that will refine and disseminate a new building rating system called the GridOptimal™ Score.

Introduction and Issues

The demand for fuels delivered to buildings increased constantly throughout the twentieth century and into the twenty-first century. Modern electric and gas utilities planned for constant growth. These utilities were generally required to anticipate how the steady increased growth in demand would need to be met with supply from generation resources and distribution infrastructure.

But this established paradigm is shifting. Several factors are aligning to bring major changes to the once-staid utility industry. The COP21 Paris Accord, now ratified by more than 75 countries representing 60% of global CO₂ emissions, will go into effect this year. Climate change is now considered a clear and present danger by nearly all major governments and policy makers around the world, and the building sector has been identified as providing the best near-term actions to stem greenhouse gas emissions. Here in the United States, buildings consume 75% of all electricity and are responsible for nearly half of all energy consumption¹, making the building sector key to achieving climate goals.

Home of  www.newbuildings.org

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PEER Assessment Overview for Campus Projects

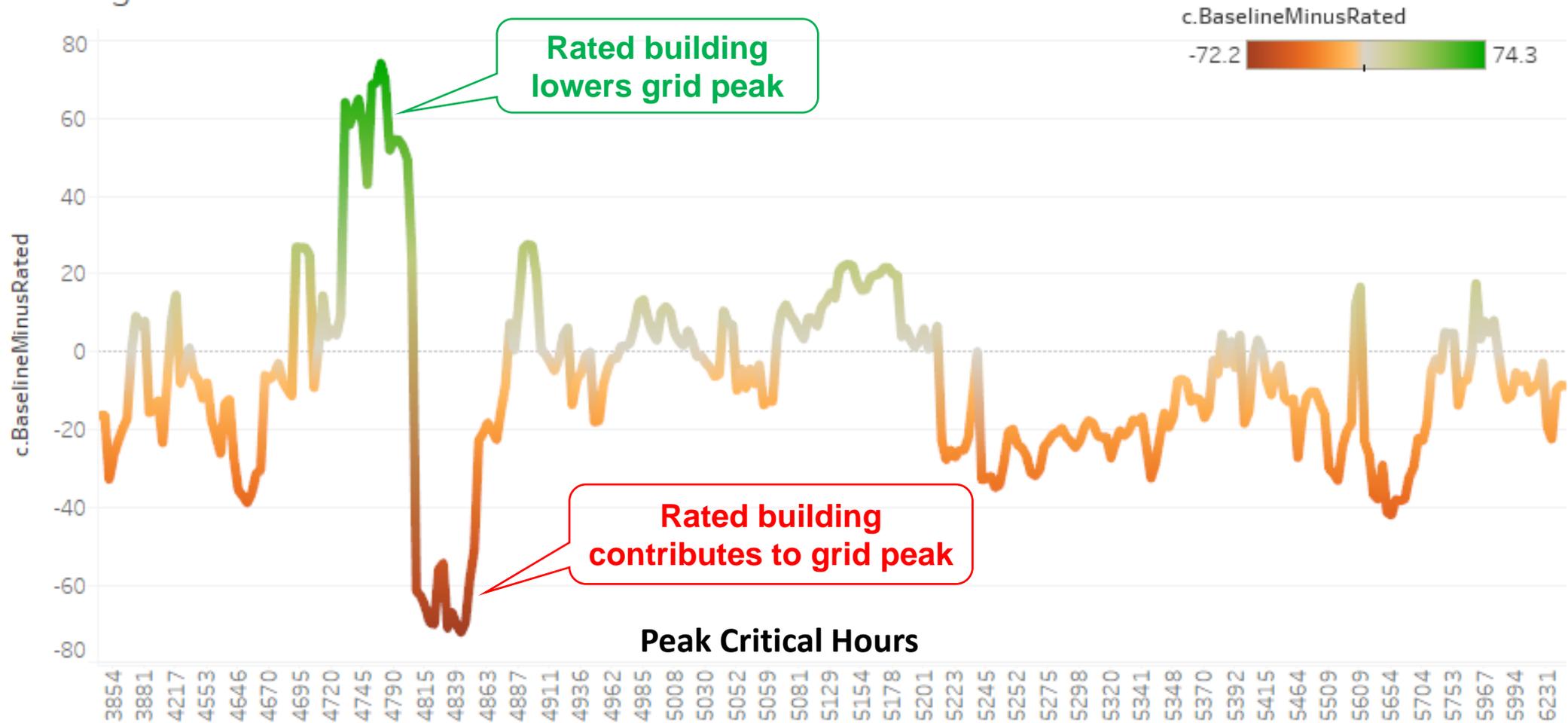
November 2016

PEER.GBCI.ORG



GridOptimal™: Grid Signature

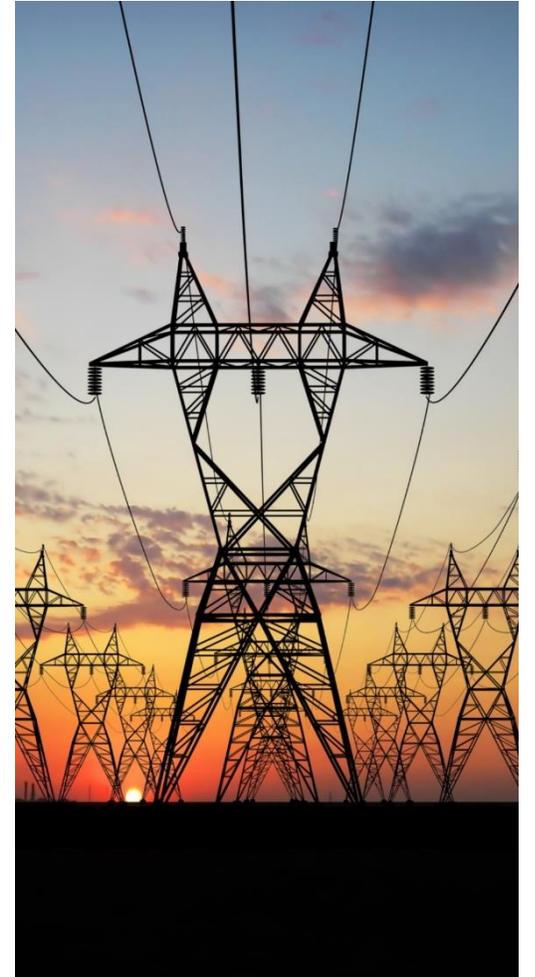
Grid Signature



GridOptimal™: Rating Building-Grid Interactions

Key Benefits:

- Provide a clear, consistent way to measure **grid citizenship**
- Allow utilities to provide incentives by referencing a common, transparent, **reliable standard**
- Ensure that **building staff are engaged** in energy AND grid performance
- Create common language and **consistent metrics**
- Encourage **grid-sensitive and responsive building design AND operations**



New Buildings Institute © 2016

New Buildings Institute © 2016



GridOptimal™:

How will we do it?

- Bring together **key stakeholders and experts** to develop standards
- Establish **framework for rating system** that will result in program implementation
- Develop the **rating system**, leveraging existing standards
- Identify **pilot projects** and participants
- Outline **incentive programs** and financing mechanisms
- Provide **educational guidance**



Change is Coming

What's Next for the Utility Industry?

- You don't have to figure it out on your own
- We are **assembling the top industry experts** to answer these questions

Join us!



Next Speaker

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Facilitating Choices – Integration of Deep Efficiency and Renewable and the Grid

ZNE and the Distribution System

Ken Nichols

EQL Energy, Portland, OR

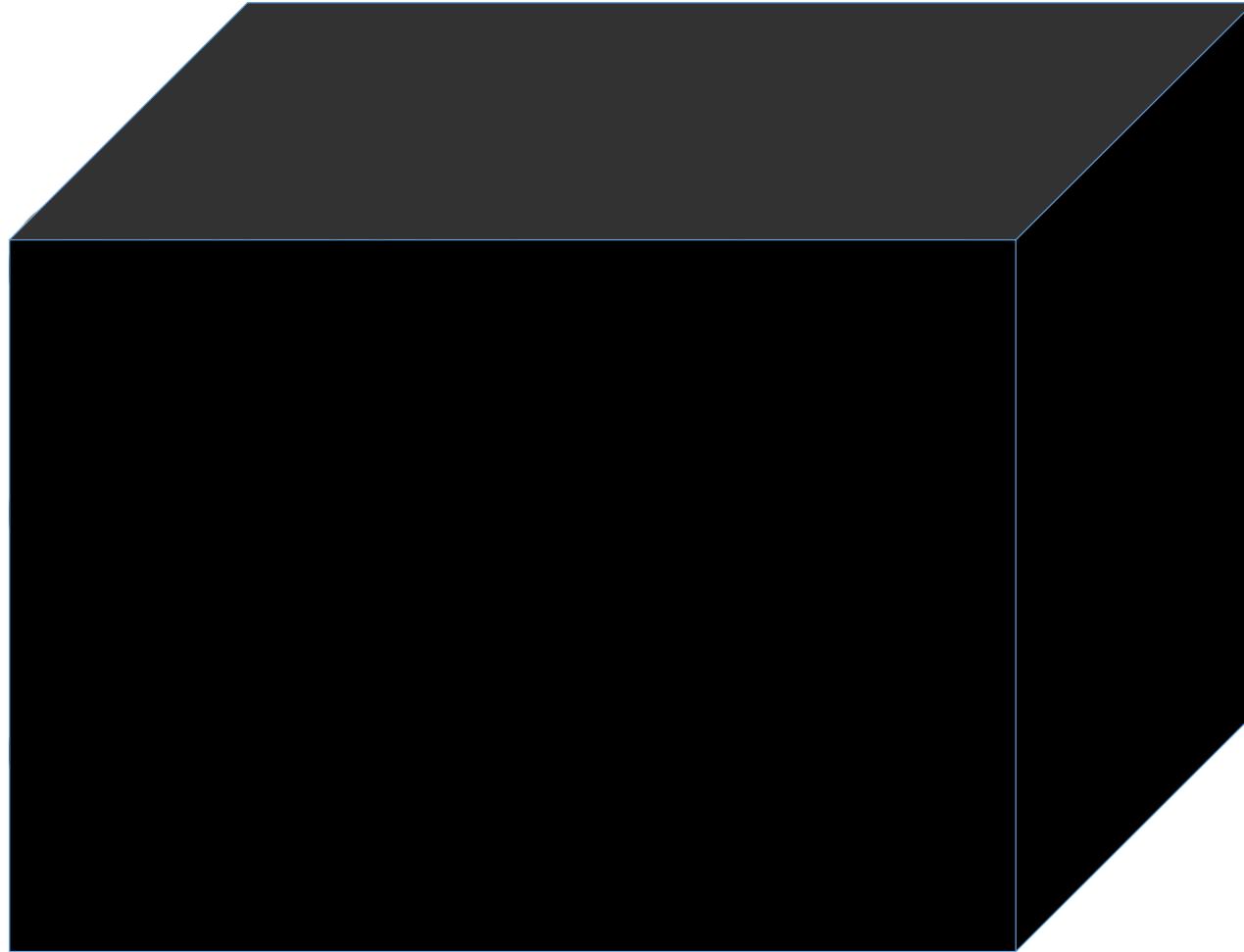
503 438 8223 ken@eqlenergy.com



Utilities and Customer DERs



Distribution System Planning



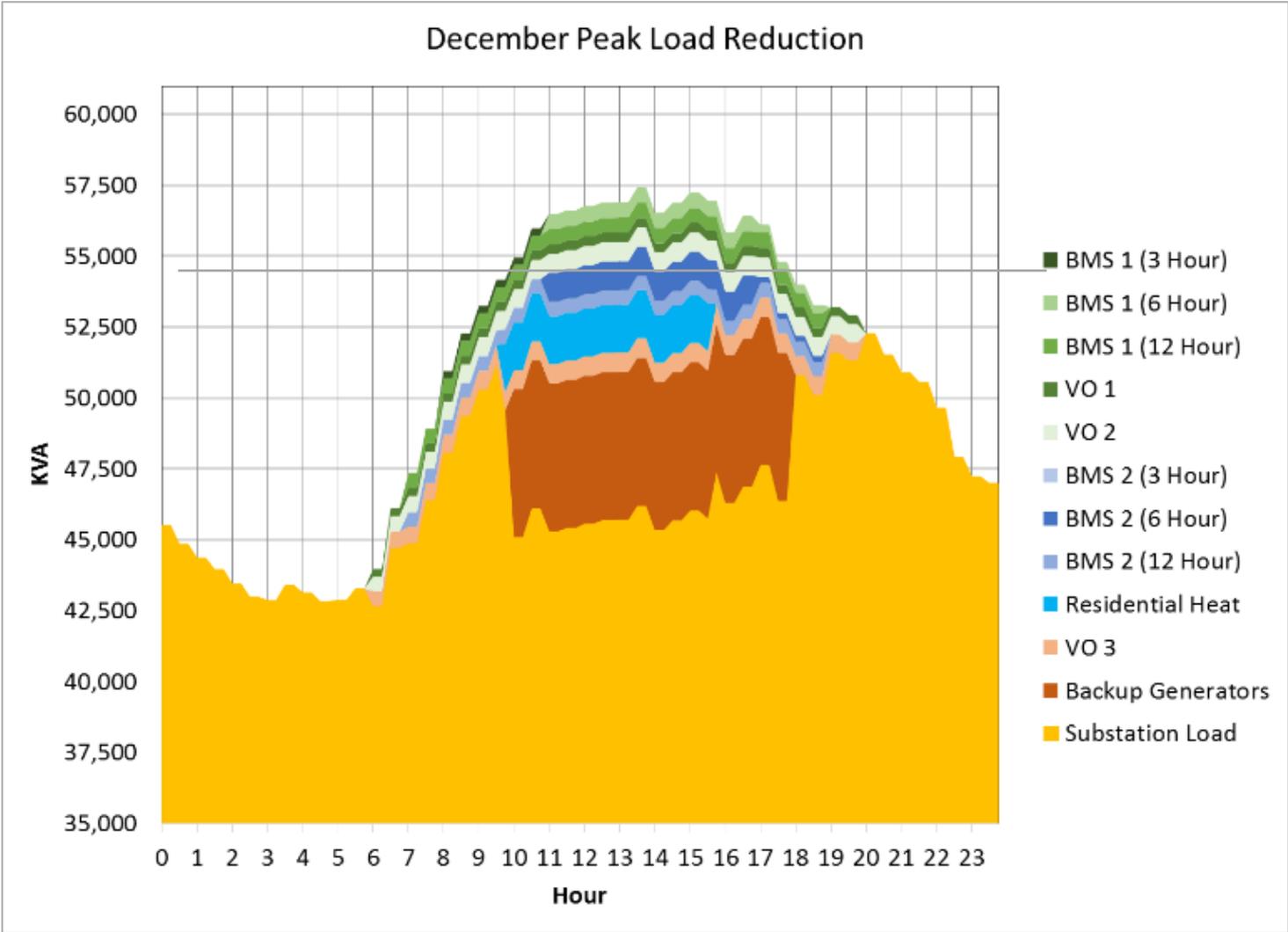
Buildings and Grid Integration:

The Good, The Bad, and the Technology

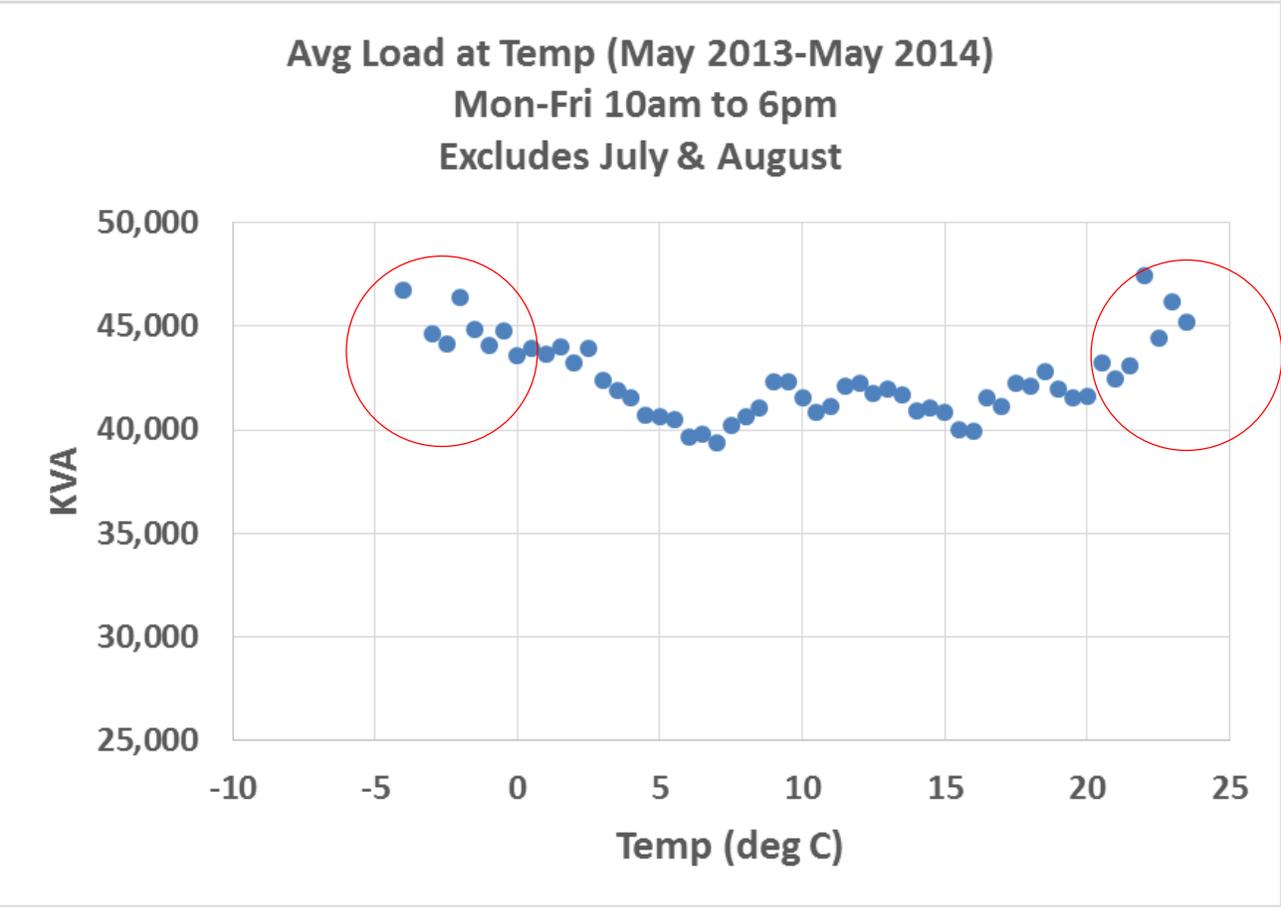
- **The Good – Defer costs & Renewable Integration**
 - 80 DER projects nationwide displacing T&D, most are Distribution
 - Integrates 8,000MW of behind the meter solar (40% in CA)
 - ZNE impact different for Residential and Commercial feeders
- **The Bad – Increase Distribution costs & rates**
 - High DG/ZNE can increase distribution costs
 - HECO (2014)\$210/kW, SCE 2015 2yr \$400-\$600MM
 - Lower kWh usage to recover T&D cost >> rate design
- **The Technology - solutions**
 - Thermal and Chemical storage (CO2 HP,
 - Advanced Inverters to the rescue
 - Distribution Planning add DER critical (feeder snowflakes)
 - Load and DER Management Systems



Campus Load Management defers >\$20MM



Weather drives T&D concerns



Measure	Winter KVA Shed Level 1	Winter KVA Shed Level 2	Summer KVA Shed Level 1	Summer KVA Shed Level 2
Command to Low Speed	4		4	
Command VFD to 50% cfm	0	12	0	12
Convert to Variable Flow Loop	0		0	
Curtail Radiant System	8		8	
Disable Fan Coil Unit Fans	0	0	0	0
Install VFD on Lab Exhaust Fans	83	0	83	0
Lock-Out Elevators	0	120	0	120
Lock-Out EV Chargers	50	0	50	0
Pre-Cool Ice Rink	0	500	0	500
Reduce dP Setpoint	19	0	9	0
Reduce Duct Static Pressure Set Point	321	0	321	0
Reduce Velocity Pressure	9	0	9	0
Remove Bypass Flow Control to dP	11	0	11	0
Shut Off AHU	11	117	11	117
Shut Off Chiller	0	66	0	949
Shut Off DW Booster Pumps	71	0	71	0
Shut Off Electric Boiler	40	0	40	0
Shut Off Heat Pumps	0	108	0	0
Shut Off Heat Recovery	0	146	0	0
Shut Off HR Chiller	0	191	0	0
Shut Off Lights	220	0	220	0
Shut Off Pump	12	21	12	21
Temperature Setback	68	0	274	117
Tune VFD Controls	22	0	22	0
Totals	949	1281	1145	1836

BMS
measures on
12 buildings



The BAD: Without Integrated DER planning grid Capex could increase dramatically (HECO 2014)

Item	Violation Trigger	Total
Installed DG (MW)		902
Regulator	Feeder Reverse Flow	\$308,000
LTC	Substation Transformer Reverse Flow	\$1,642,000
Reconductoring	Exceed 50% Backbone Conductor/Cable	\$75,588,700
Substation Transformer and Switchgear	Exceed 50% Capacity	\$54,766,000
Distribution Transformer	Exceed 100% Loading, % GDML Linear Relationship to % Transformers Upgraded	\$15,617,535
Poles and Secondary	Assumed 15% of Distribution Transformer Replacements need poles/secondary	\$3,533,342
Grounding Transformers	Exceed 33% GDML (66% in model)	\$43,045,200
Total		\$194,500,777



SCE DRP Capital Expenditure Estimates

Time Period	Capital Expenditures		CPUC Approval Mechanism
2015-2017	Distribution Automation	\$40-70 million	<ul style="list-style-type: none"> Proposed memorandum account to record associated revenue requirement until expenditures are authorized by CPUC
	Substation Automation	\$30-60 million	
	Communications Systems	\$7-15 million	
	Technology Platforms and Applications	\$130-200 million	
	Grid Reinforcement	\$140-215 million	
	Total	\$347-560 million	
2018-2020	Distribution Automation	\$185-320 million	<ul style="list-style-type: none"> Request recovery in 2018 GRC
	Substation Automation	\$185-320 million	
	Communications Systems	\$270-470 million	
	Technology Platforms and Applications	\$215-375 million	
	Grid Reinforcement	\$550-1,100 million	
	Total	\$1,405-2,585 million	

SCE anticipates capital spending to continue at least in the range of current forecast levels, although could result in higher spending pending CPUC approval in future GRCs



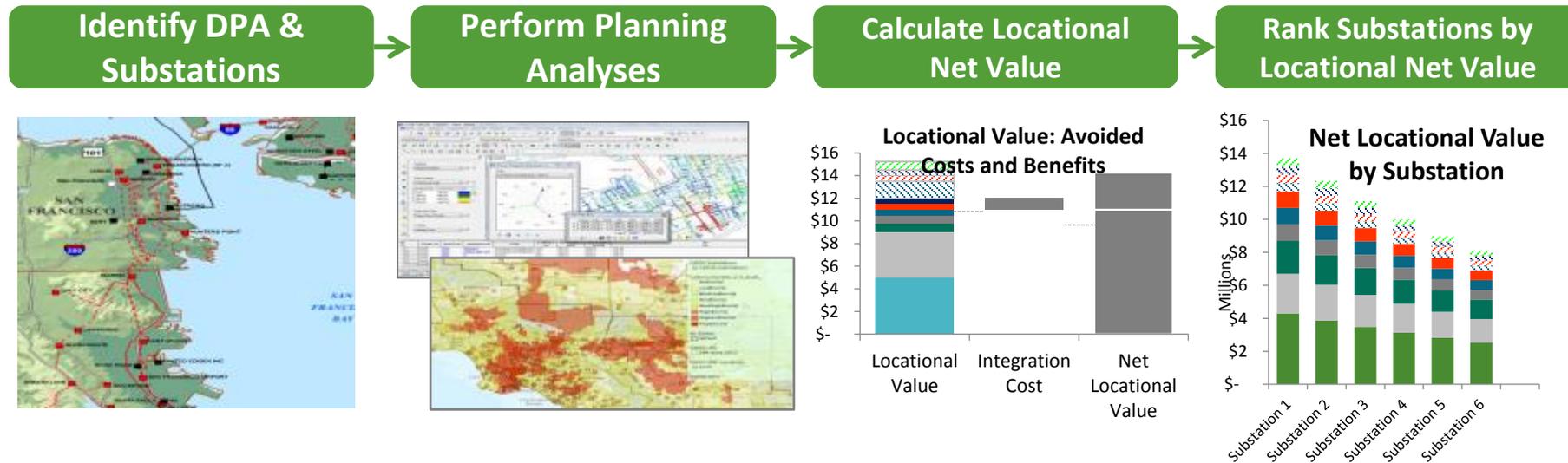
The GOOD: Emerging Technologies and Processes

- **Distribution Planning tools capable of identifying need and integrating DERs**
 - CymeDist V 8.0 (Eaton), SynerGee, PSS, DigSilent, DEW (EDD)
 - Load Forecasting including DERs
- **DER tools**
 - Target DSM for grid issues
 - Thermal/energy storage and Load management (DR)
 - CTA-2045, EV load control, energy management circuit breaker
 - Solar + Storage, and Storage for customer reliability
- **Advanced Inverters**
 - CA SIWG Phase 1 - Mandatory Sep 2017
 - Solar and Storage, Sunspec Alliance
 - SIWG, IEEE 1547, UL 1741

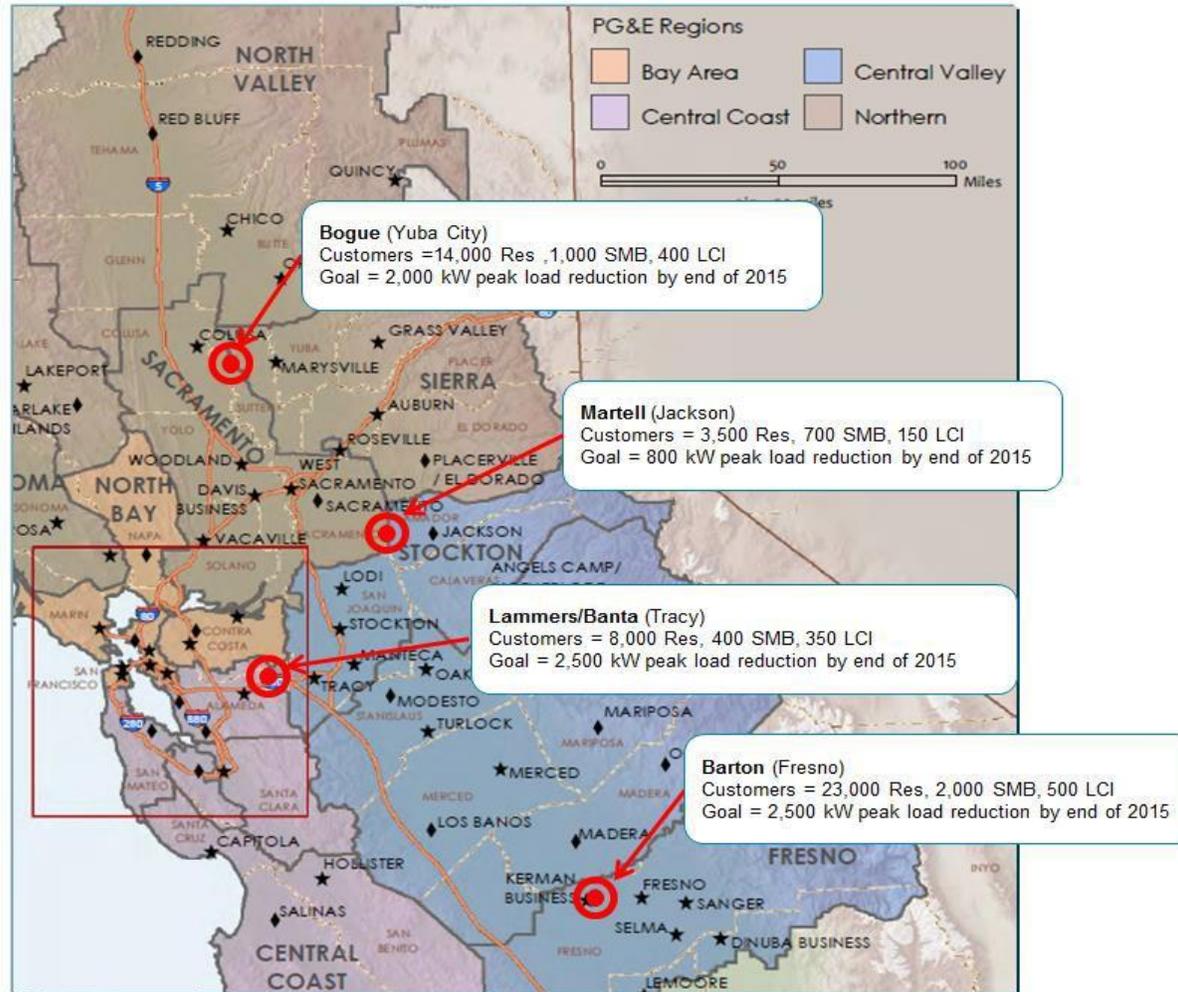


Distribution Resource Planning (DRP)

- Distribution planning integrates energy efficiency, DERs, and market incentives
- These factors would then be balanced against the **avoided costs** of “traditional” distribution investment/operation
- Leads to competitive solicitation for DERs
 - CA discussing, WA in IRP Rulemaking



PG&E Targeted IDER projects

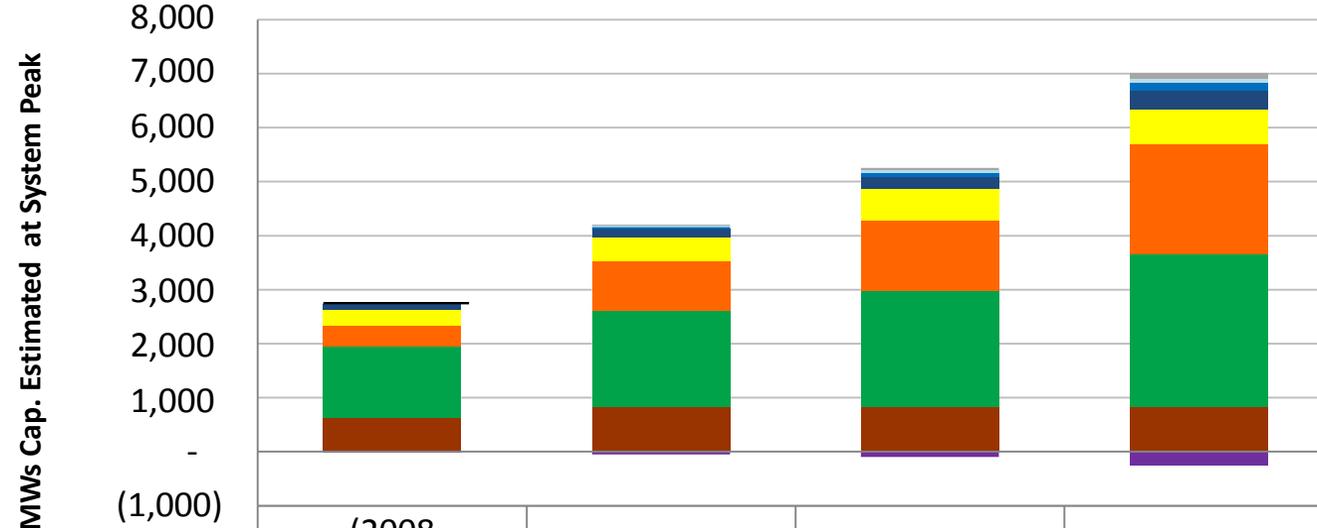


http://aceee.org/sites/default/files/pdf/conferences/eer/2015/Richard_Aslin_Session_1B_EER15_9.21.15.pdf



PG&E Estimate of Peak Reduction by DER type

http://aceee.org/sites/default/files/pdf/conferences/eer/2015/Richard_Aslin_Session_1B_EER15_9.21.15.pdf



	(2008 -2014)	2017	2020	2025
■ Distributed Wholesale Energy Storage	6	6	40	97
■ CHP from Feed in Tariffs	9.6	30	50	83
■ Retail Storage	7.4	34	68	156
■ Retail Non-PV DG	92	153	220	347
■ Wholesale DG	302	443	590	631
■ Retail PV	396	916	1,317	2,052
■ Energy Efficiency	1,318	1,770	2,134	2,809
■ Demand Response	627	845	834	841
■ Electric Vehicles	(16)	(48)	(95)	(248)



Advanced Inverters Phase 1: Seven Autonomous DER Functions (CA Mandatory Sep 2017)

- Support **anti-islanding** to trip off under extended anomalous conditions, coordinated with the following functions.
- **Ride-through of low/high frequency** ($56 > f < 64$ Hz)
- **Ride-through of low/high voltage** ($50 > V < 120$)
- Provide **volt/var control** through dynamic reactive power injection through autonomous responses to local voltage measurements.
- Define default and emergency **ramp rates** as well as high and low limits.
- Provide reactive power by a **fixed power factor**.
- Reconnect by "**soft-start**" methods (e.g. ramping and/or random time within a window).
- Phase 2 addresses communication and change of settings
- Phase 3 addresses communication and control
- Sunspec Alliance is working with inverter manufacturers to certify both Solar and Storage. (www.sunspec.org)



Emerging Technology Takeaways

- **Customer desire for higher reliability will assist cost effectiveness of solar+ storage, and grid integration**
 - Customer Reliability ex: PGE DSG, STEM, Demand Energy, Blue Pillar
 - Advanced Inverters augment grid support, and reduces utility costs. Utility ownership/control?
- **Thermal/Chemical Storage and Load Management**
 - CO2 heatpumps and H2O storage for water and HVAC
 - Batteries as Premise backup and grid support
 - CTA 2045 – WH, AC, Space heat, pool pumps, etc.
 - Communicating Tstats
- **DERMs needed for utility**
 - AutoGrid, Blue Pillar, ABB, Siemens, etc.





Ken Nichols, 503 438 8223

<http://westernenergyboard.org/2015/05/final-report-released-by-eql>



Extras



March 12, 2015

WECC 2022 DER Forecast (less than German PV today)

DER	2022 DER WECC Estimate (GW)	Source
Solar	13	2013 E3 TEPPC study on High DG
CHP	8	2013 E3 TEPPC study on High DG
DR Load Following	2.6	2013 WIEB VER Integration
DR Other	4.7	2013 LBNL 6381, Incorporating Demand Response into Western Interconnection Transmission Planning
Storage	2.1	AB2514 California 2020 mandate , plus 800 MW
Total	30.4	



Background: Typical Distribution Planning

- Each distribution feeder is assessed separately
- Maximum load is determined for the next 3 to 5 to 10 years, based on load profiles and expected customer growth
- Additional capacity, about 50%, is added to ensure the feeder can handle reconfiguration scenarios
- Feeder equipment upgrades or additions are determined: distribution transformers, cables, capacitor banks, voltage regulators, load tap changers, substation transformers, reclosers, automated switches, tie switches, even new substations, etc.
- These distribution costs are either just the “cost of doing business” and/or are assessed by regulators for reasonableness

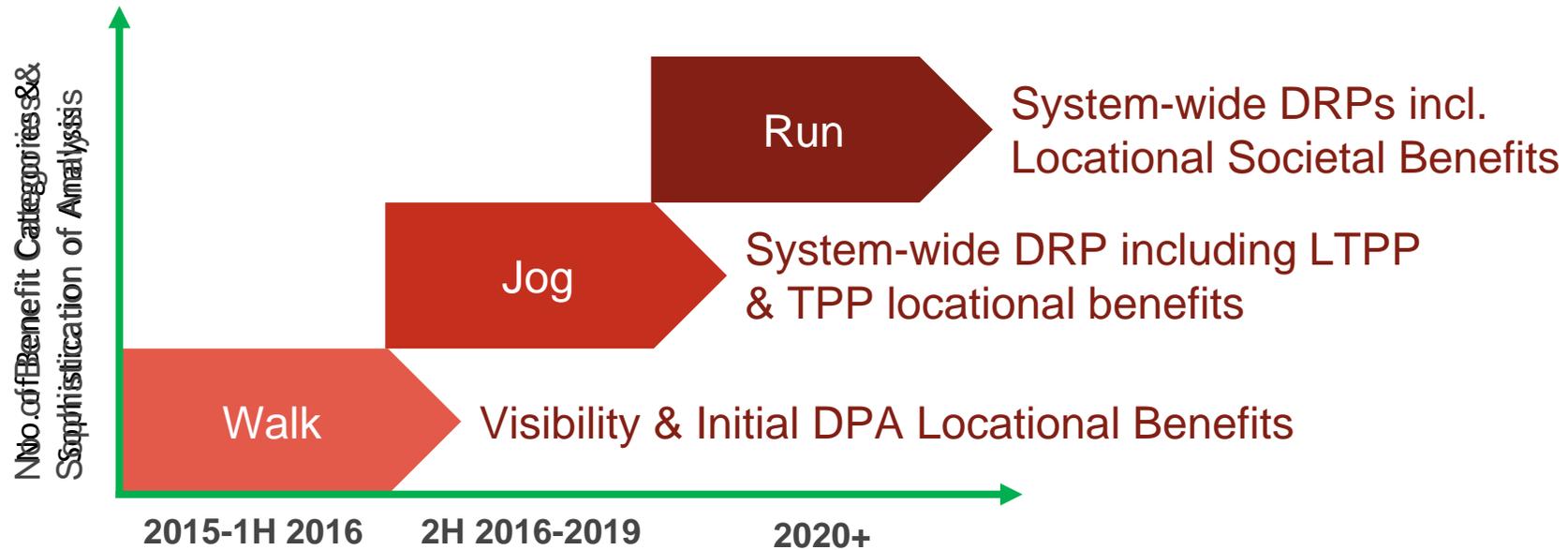


More Than Smart (MTS) Working Group Purpose & Objectives

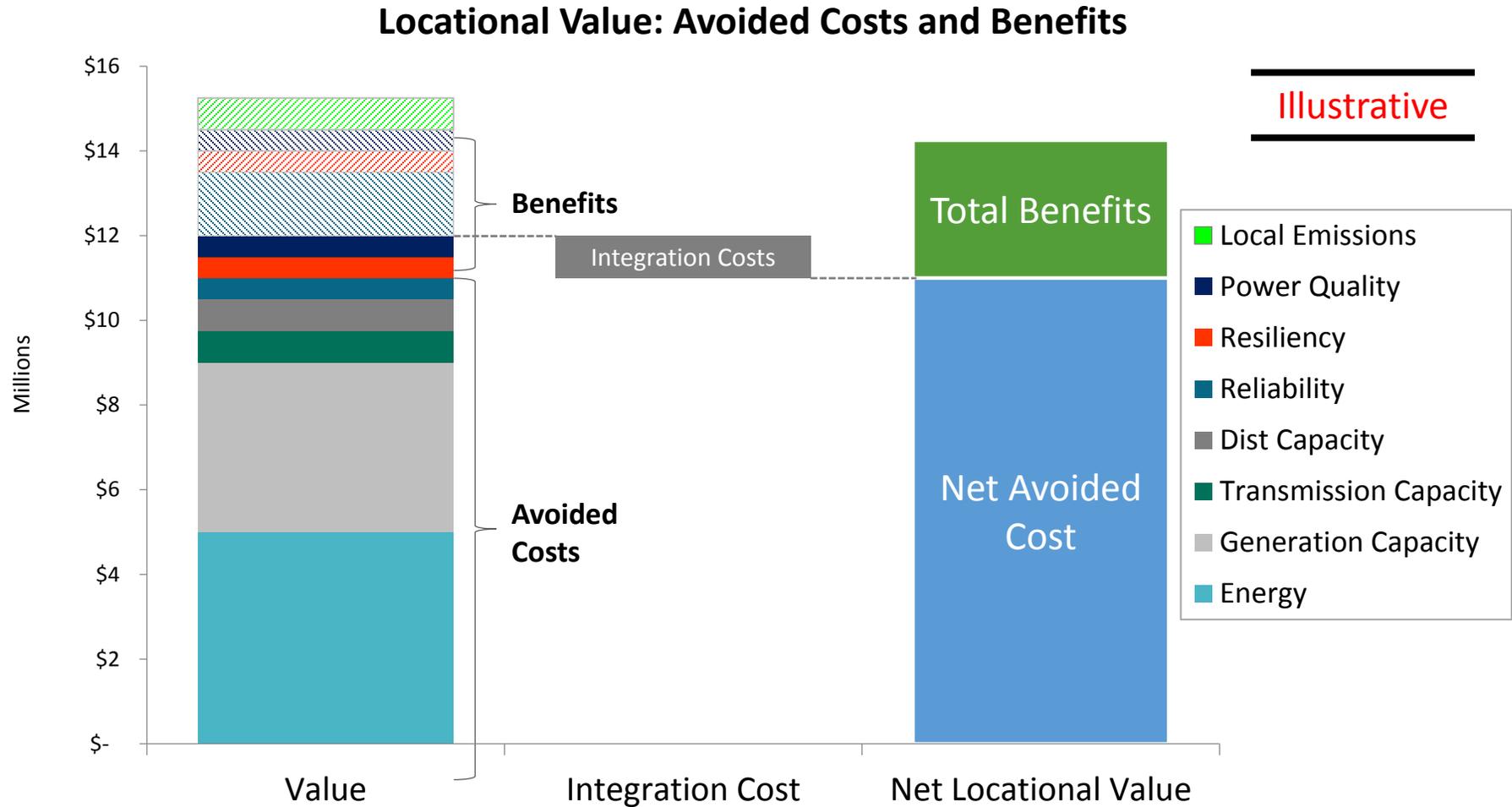
- Purpose:
 - **Provide an open, voluntary stakeholder forum** to discuss core issues toward finding common ground regarding the evolution of California's distribution system and the seamless integration of DER to meet customers' needs and public policy. The results of the discussions will be for the benefit of the participants and will be made public without specific participant attribution.
- Objectives:
 - Define common parameters for the development of distribution planning scenarios for utilities to properly stress test plans and to achieve a measure of comparability among the different plans.
 - Identify and define the integrated engineering-economic analysis required to conduct distribution planning in the context of AB 327 requirements.
 - Define the potential grid end-states in the context of existing plans/roadmaps and identify the considerations regarding grid evolution to meet customers' needs and California's policy objectives.
 - Define the scope and parameters of an operational/DER market information exchange to facilitate an open planning process and enable R&D efforts.
 - Define distribution services associated with identified DER values including performance requirements.
 - Define new distribution operational functions (DSO) and related integration technologies (vendor neutral) to create "node-friendly" open grid



Evolution of DRP Optimal Location Benefits Analysis



Value Analysis: Avoided Costs and Benefits



Note: Analysis excludes some avoided costs/benefits that do not have a locational dimension. Therefore, analysis is not intended to estimate full stack of avoided costs and benefits associated with DER

Next Speaker

- Ken Nichols, Principal, EQL Energy
- **Tom Williard, Principal and CEO
Sage Renewable Energy Consulting**
- Robert Sherick, Principal Manager Renewable Integration, SCE
- Ram Narayanamurthy, Principal Technical Leader, EPRI





Tom Williard
Principal and CEO
Sage Renewable Energy Consulting



**Key Regulatory and Market Drivers for
California Solar and Storage**
Emerging Technologies Summit
April 20-21, 2017

Key Regulatory and Market Drivers for California Solar and Storage

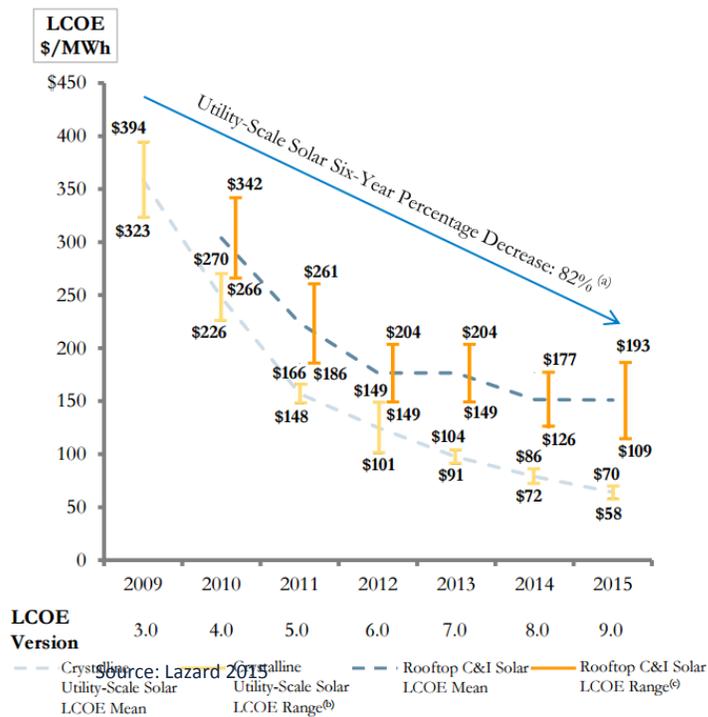


- + California's Changing Distributed Energy Landscape
 - Falling prices vs. regulatory uncertainty
- + Utility Retail Tariffs
 - Big changes coming – that don't help solar or storage
- + Project Finance Landscape
 - ITC sunset, irregular incentives and decreased competition
 - Storage market nascence

California's Changing Energy Landscape

Renewable energy and storage costs declining rapidly

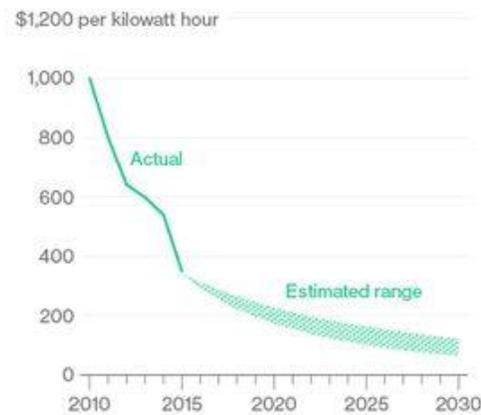
SOLAR PV LCOE



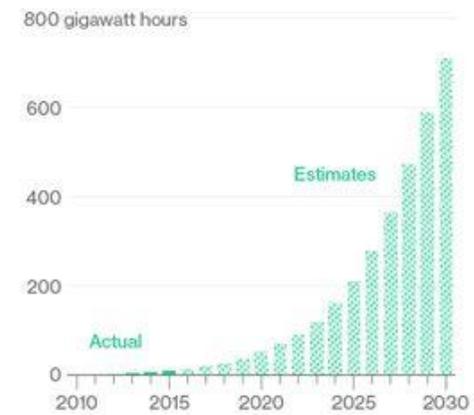
+ 50% PV panel price decline 2015-2017 (GTM)

+ 50% Li-Ion battery and BOS cost decline next 5 years (GTM)

Cost for lithium-ion battery packs



Yearly demand for EV battery power



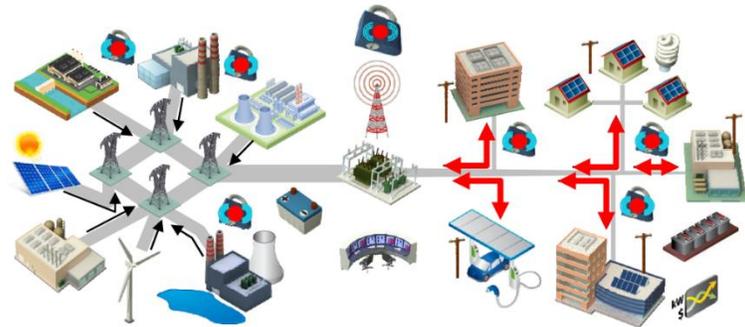
Source: Data compiled by Bloomberg New Energy Finance



California's Changing Energy Landscape

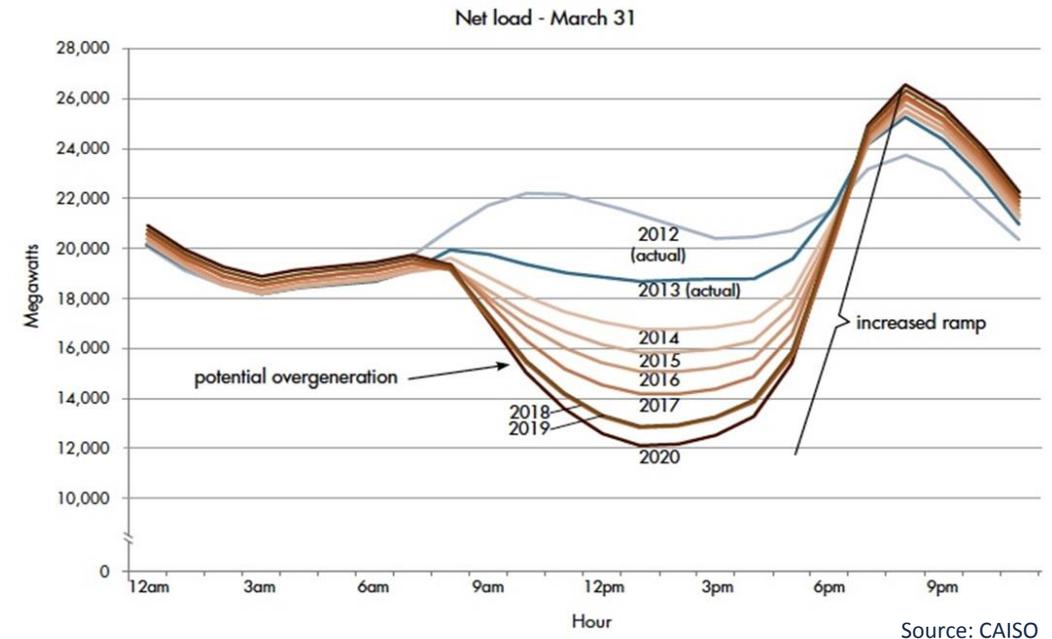
Grid loading

- + Changing load profile of the grid and rate structures impact the value of distributed solar and storage



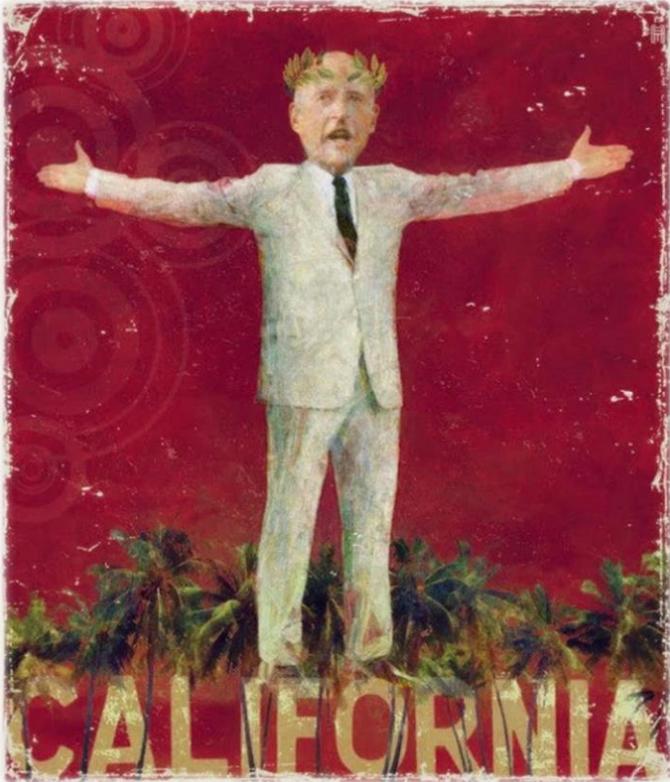
- + Distribution resource sharing requires a smart grid

The Duck Curve: Overgeneration mid-day in spring and fall above 30% RPS



California's Changing Energy Landscape

Legislation and Regulation



Source: Shasta Lantern

- + Utilities required to procure 1.3 GW of energy storage by 2020 to support grid optimization and renewables integration
- + Utilities are required to submit distribution resource plans (DRPs) that integrate distributed energy resources (DERs) into distribution grid planning
- + The Integrated Distributed Energy Resources (IDER) proceeding is actively considering how best to integrate demand-side resources into utility planning and procurement processes

UTILITY TARIFFS

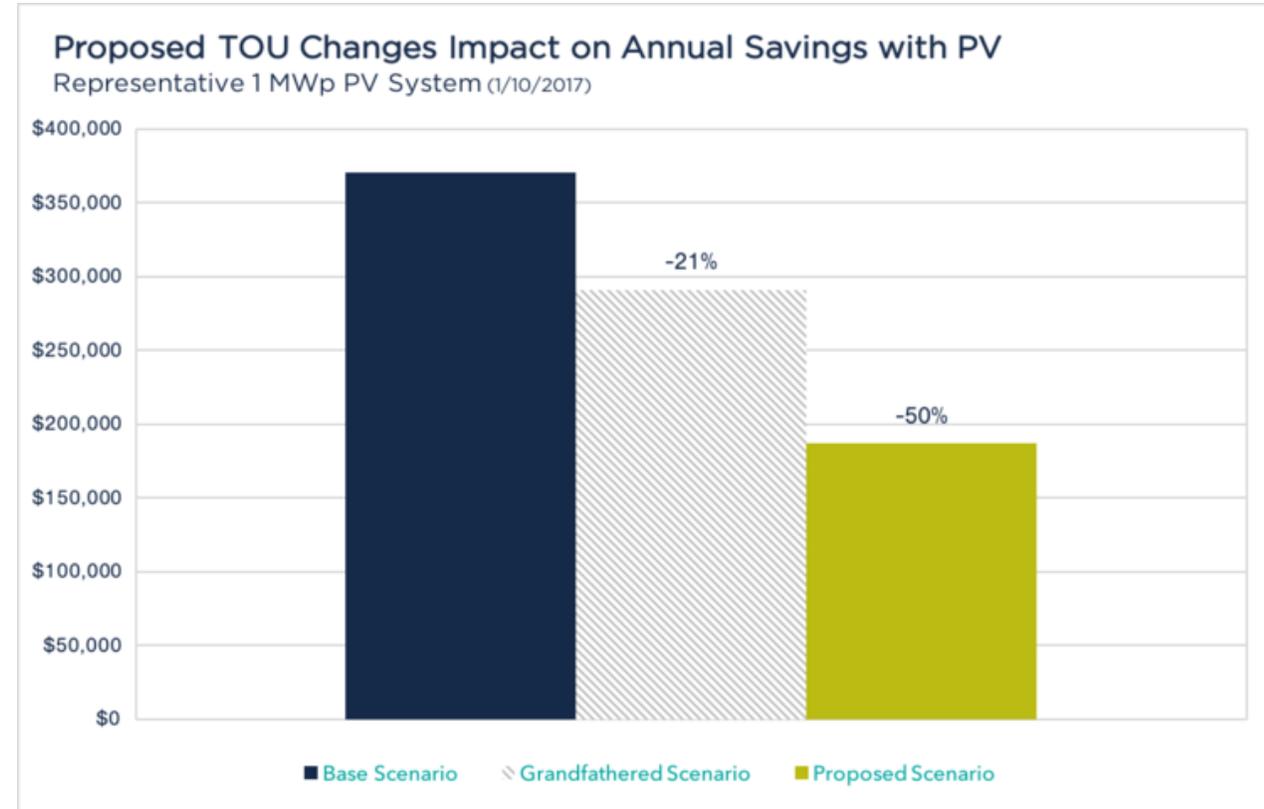
Big Changes and Less Support for DG Customers

- + TOU Peak and the Duck Curve: large and abrupt changes to TOU periods have an outsized effect on solar, reducing value significantly in some markets
- + Tariffs are *not* stable and CPUC is increasingly reluctant to protect solar customer investments
- + Current TOU and associated tariff change proposals do *not* promote DG storage
- + Solar and storage tariff requirements at odds
 - Other storage value streams need to be enabled to promote storage with solar



UTILITY TARIFFS

- **Time of Use Periods:** January 2017 CPUC Rulemaking allows utilities to shift time-of-use Peak Periods from afternoon to early evening to better match today's grid loads (Duck Curve).
- This shift has outsized impacts on the value of commercial solar energy – with **losses of 10-40%** for many customers.
- Utility rate proposals flatten the differential between Peak and Off-Peak - loss of solar value and storage arbitrage



PROJECT FINANCE LANDSCAPE

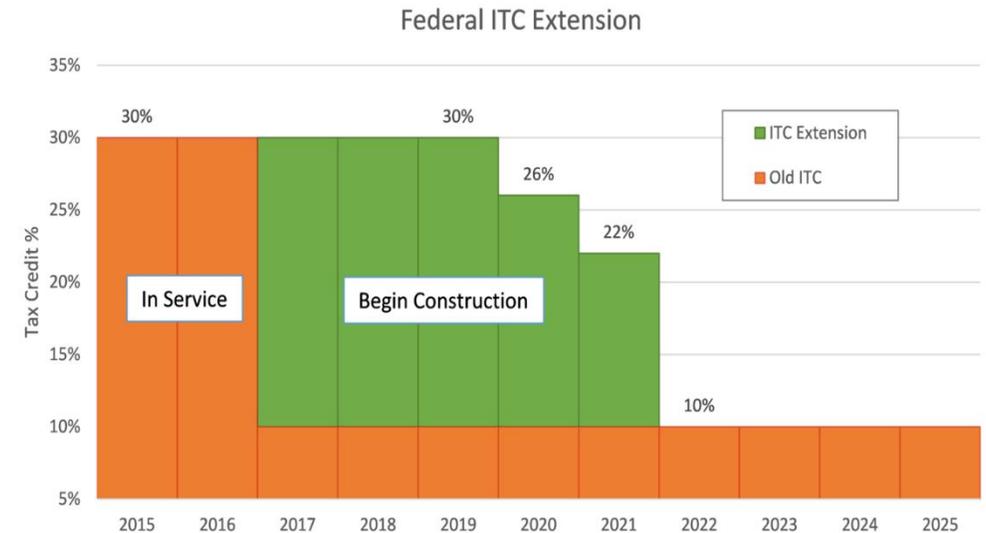
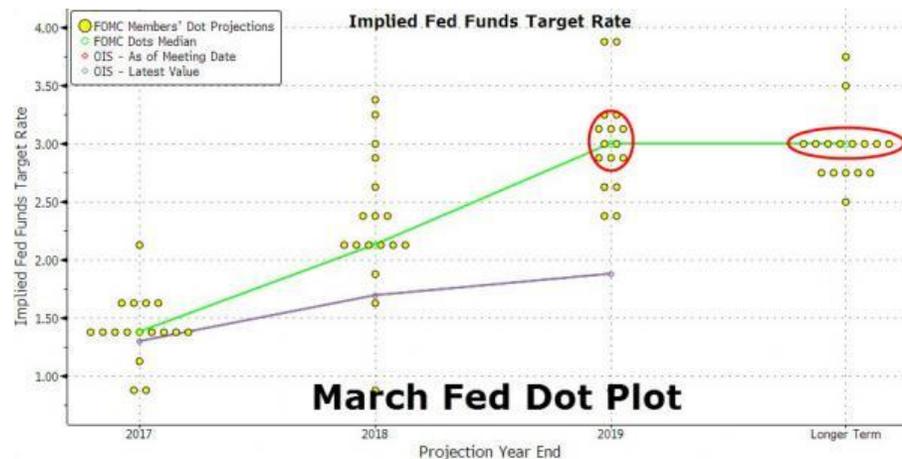
Solar Project Finance – upward cost pressure

+ 30% ITC extended until the end of 2019

- 3-year stepdown after 2019

+ Reduced Competition

- SunEdison Bankruptcy
- SolarCity acquisition by Tesla



+ Interest Rate and Stock Performance Pressure

- Fed rate hikes will push up borrowing cost
- SolarCity, SunPower, First Solar stock performance

PROJECT FINANCE LANDSCAPE

Storage Project Finance – still developing and dependent on incentives



- + Market and companies not well established
 - Perceived risk = storage companies must provide customer financing
 - No standardized customer financings yet
- + SGIP incentives oversubscribed
 - Some fixes implemented and money allocated, but far less than the market needs
- + Savings Difficult to Prove to Customers
- + Storage incentivized utility tariffs – not yet

For more information:



Tom Williard

Principal and CEO

O: 415.663.9914

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Facilitating Choices – Integration of Deep Efficiency, Renewables, and the Grid

Robert Sherick

Southern California Edison

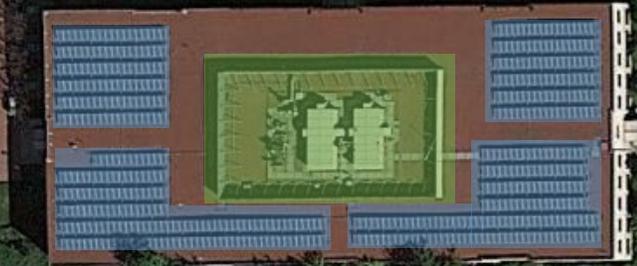
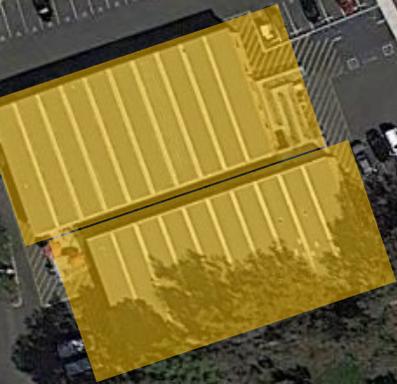
Advanced Technology – Renewable Integration





**ELECTRIC
VEHICLE
INTEGRATION**

Customer Choices



**ROOFTOP
SOLAR PV**



**BATTERY
ENERGY
STORAGE**



**FLEXIBLE
LOAD**



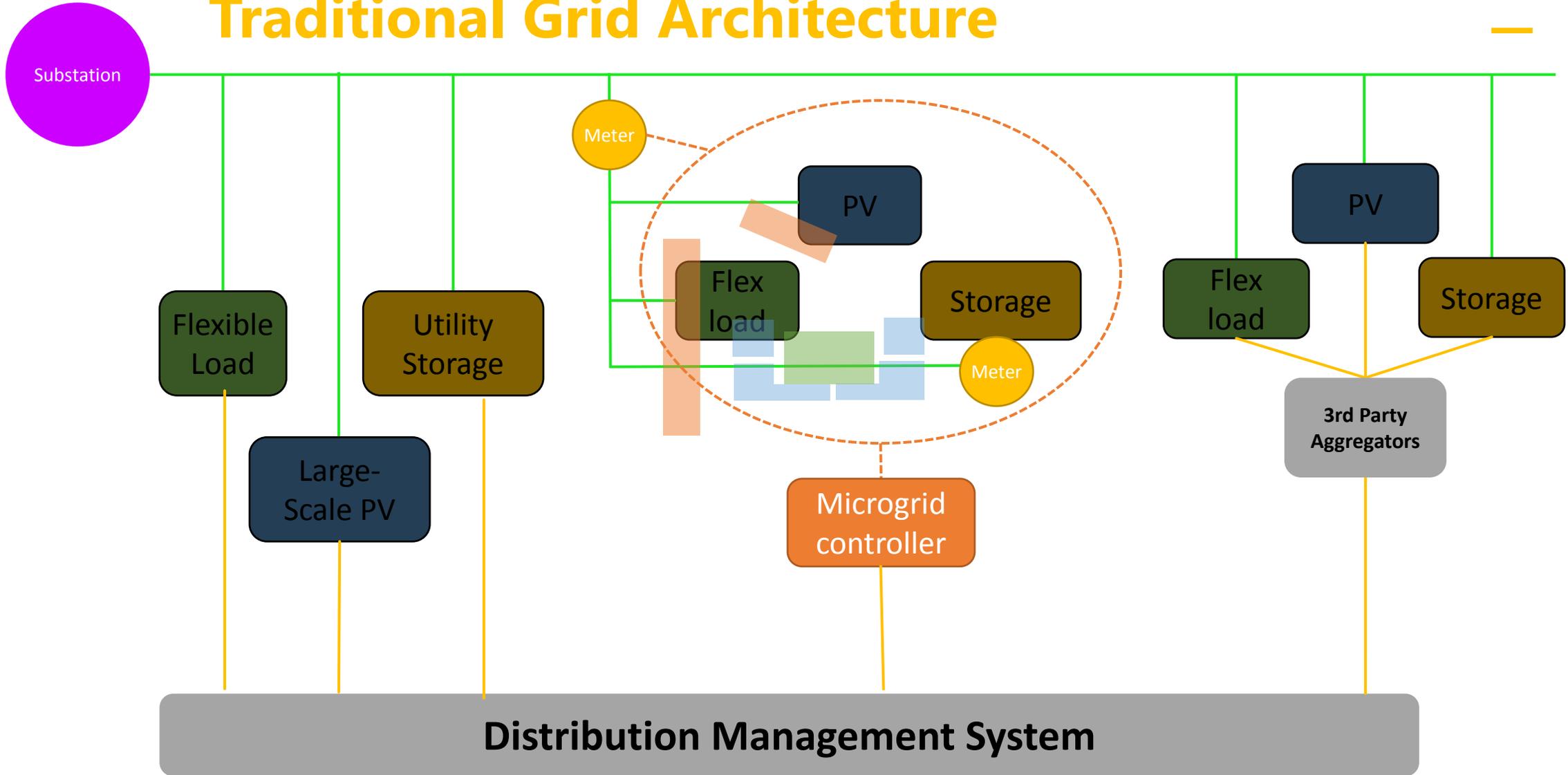
Resource Integration



Meter

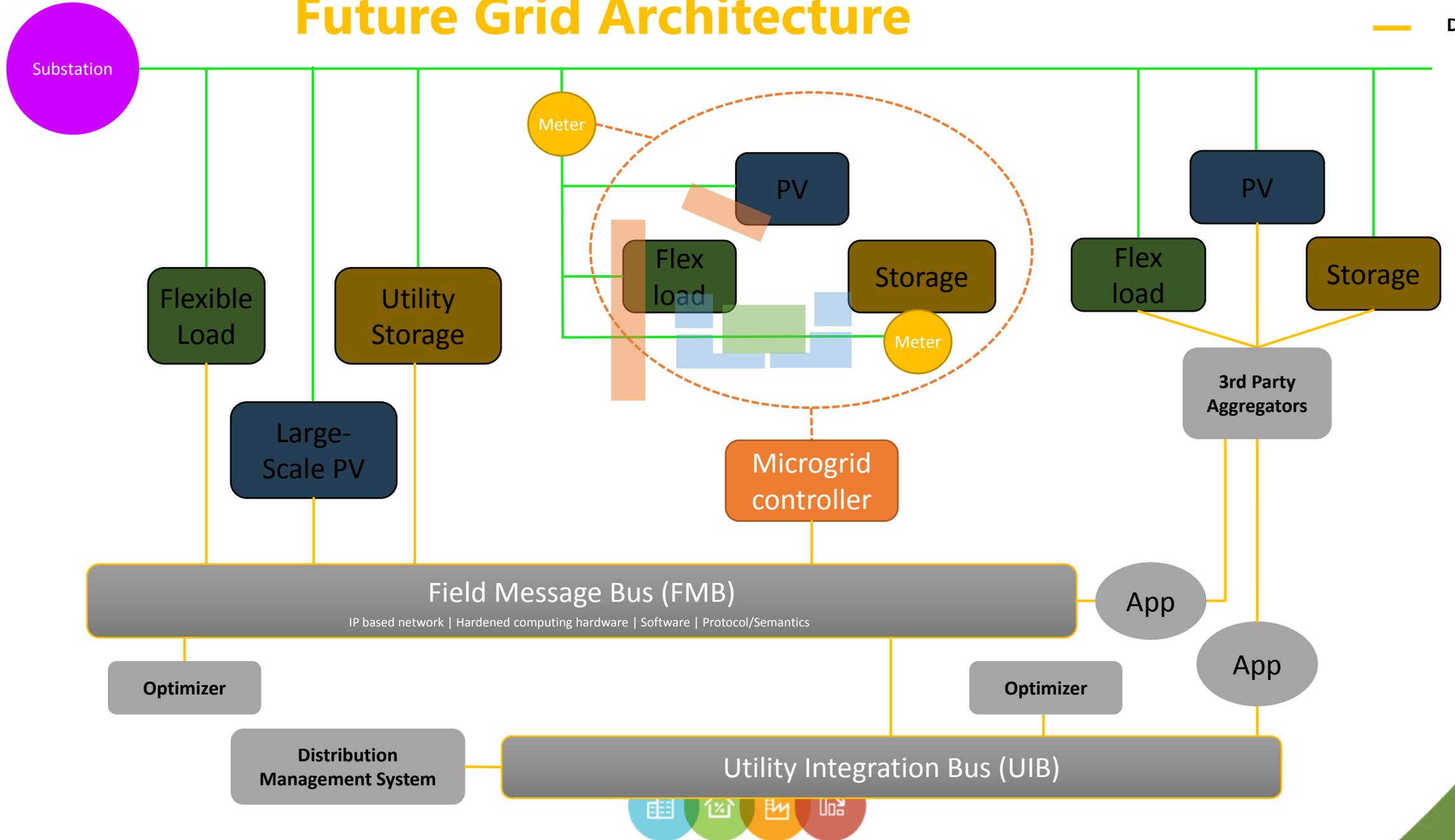
Traditional Grid Architecture

— Power
— Data



Future Grid Architecture

— Power
— Data



Why?

- Beyond interconnecting – optimizing
- Leveraging the resources and flexibility to obtain full value
- Creating an adequate infrastructure to coordinate the grid
- Create efficiency and optimization opportunities for all parties
- Reduce risk of centralization without losing reliability of control
- Enable innovation and new market structures



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EPRI**



Grid Integration of Zero Net Energy Communities

Emerging Technologies Summit

Ram Narayanamurthy

Technical Executive

Electric Power Research Institute

April 20, 2017



Community Groundbreaking Event



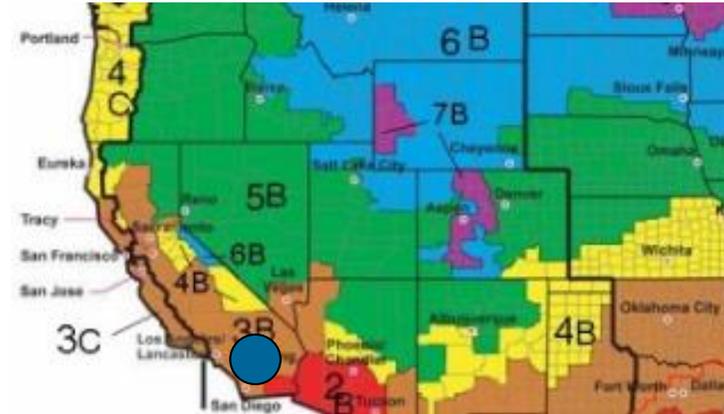
Project Synopsis

Project location: Fontana, CA

California's first ZNE neighborhood

Annual peak temperatures ~ 105 F

NEM Rules + ZNE, along with decarbonization drive electrification



Attained Zero Net Energy @ 4% of home price including PV

Implemented ZNE Measures

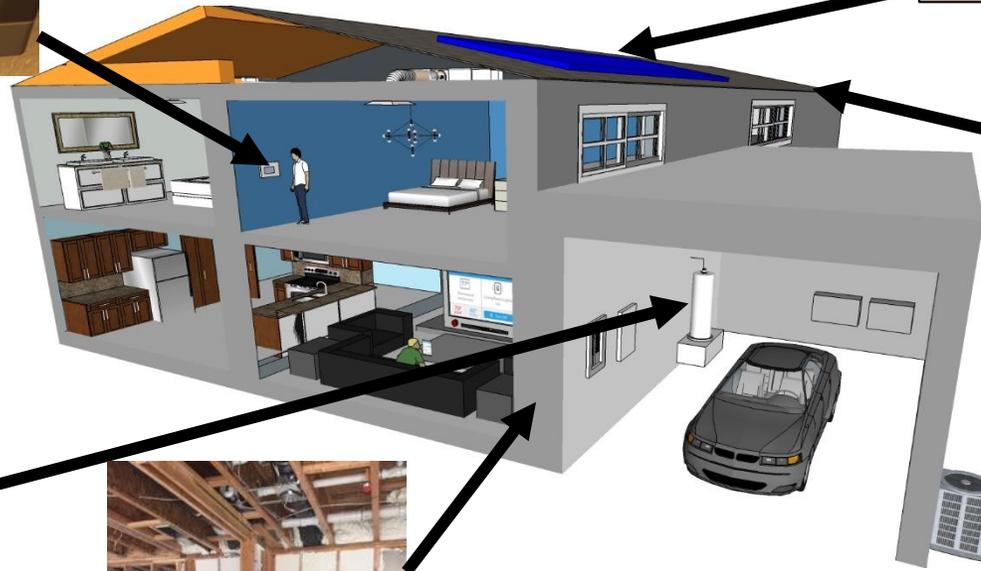


Nexia Thermostats/HEMS

All LED lighting



3.5 – 4.5 kW PV



High Performance Envelope



Electric Heating and Water Heating



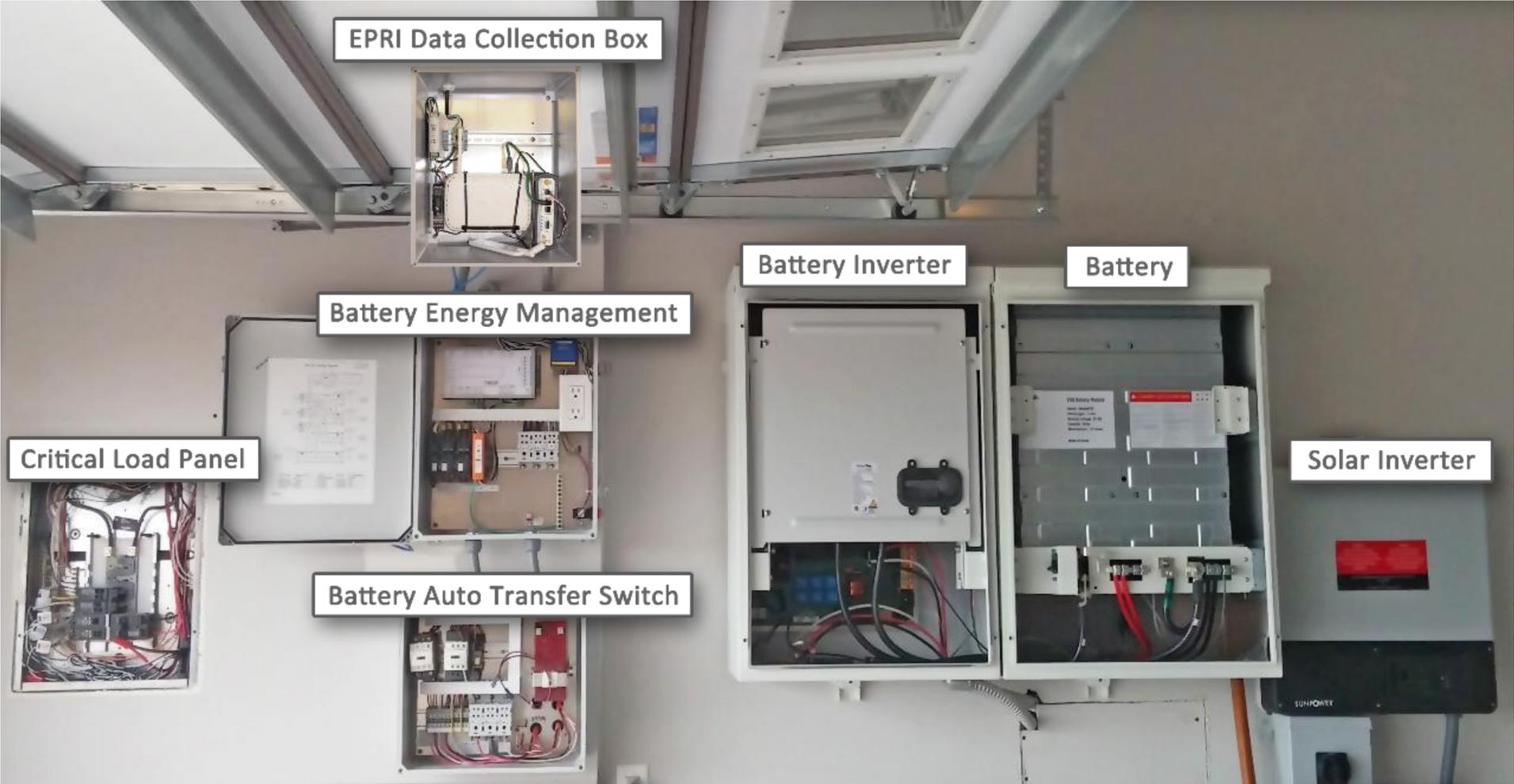
Foam Insulation



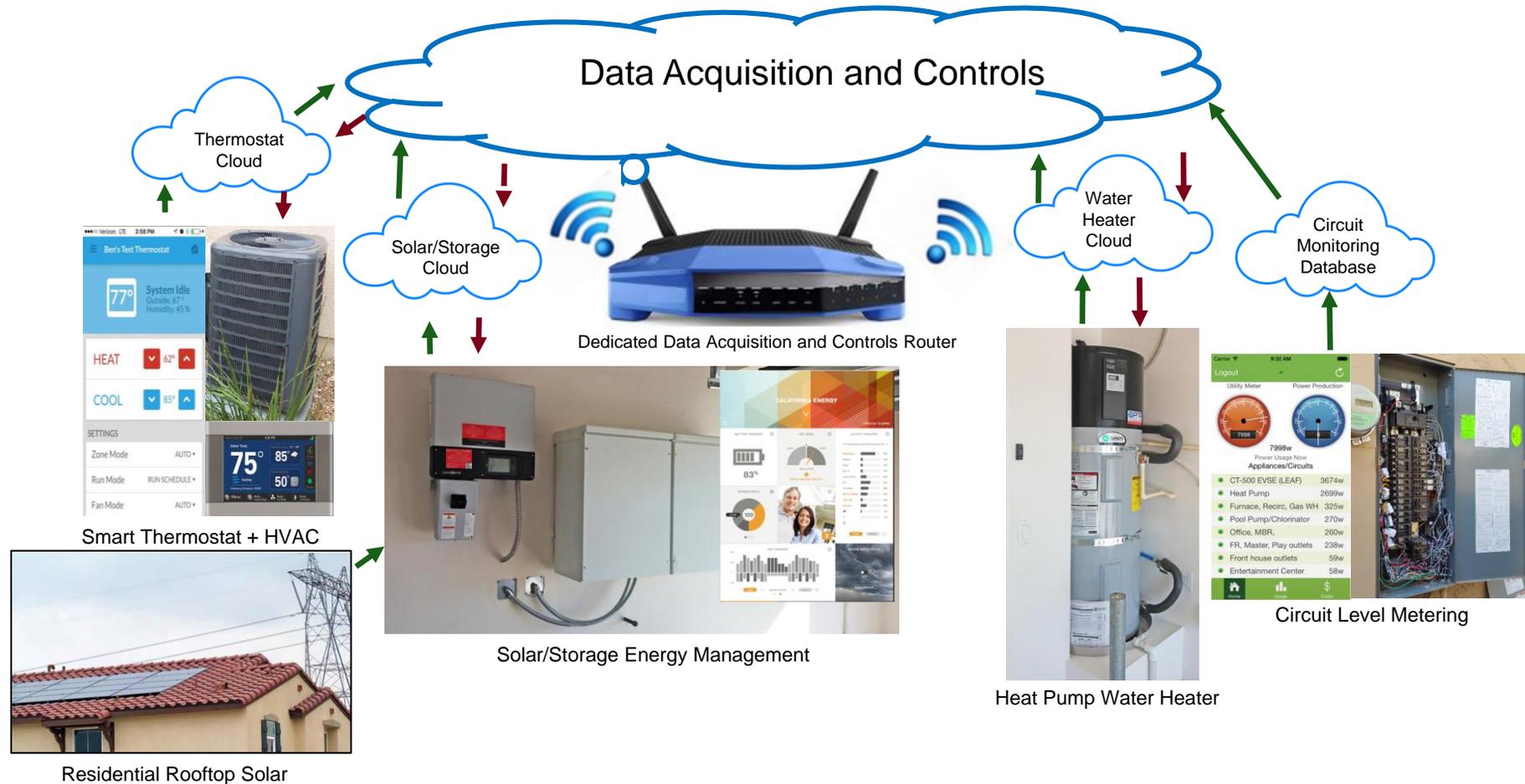
Plus:

- Plug load controllers
- Circuit-level monitoring

Home Energy Management Center

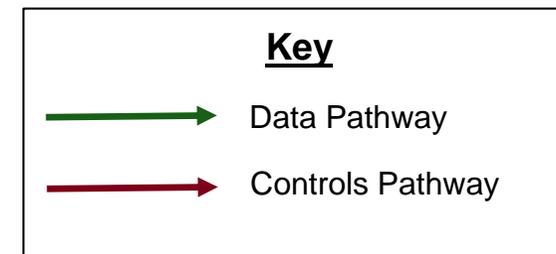


Data Acquisition and Distributed Energy Resource Controls

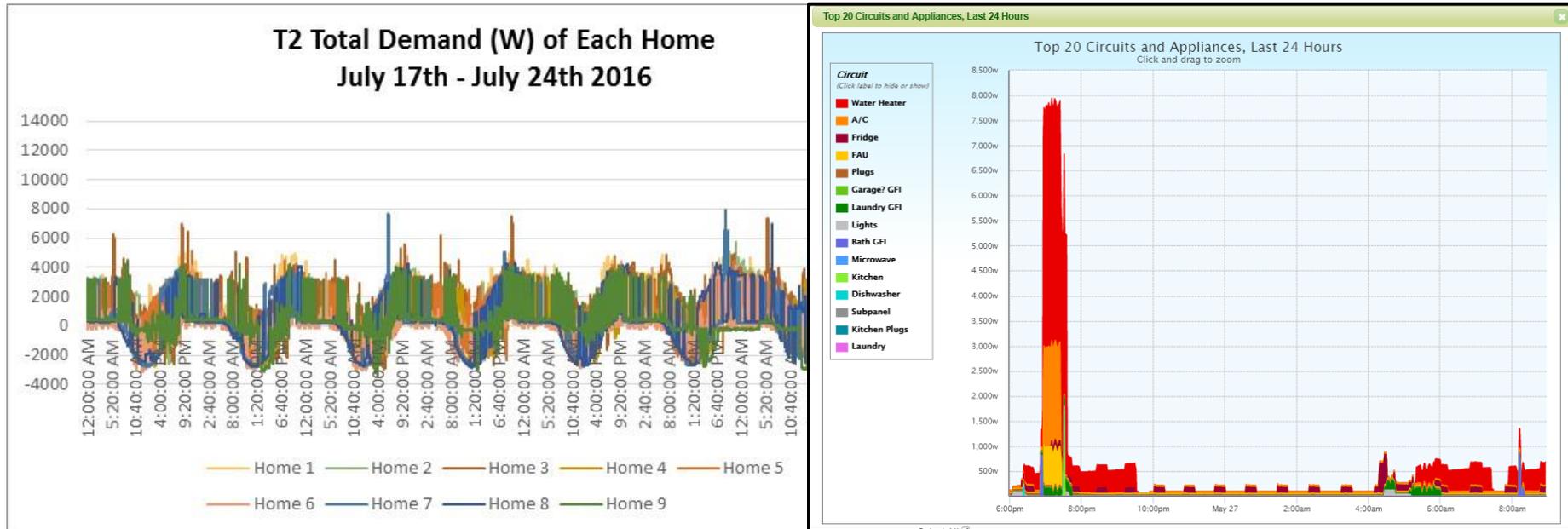


Objectives:

- Develop and vet “organic” data acquisition system
- Assess control scenarios for load-optimization



How Are These Homes Performing?



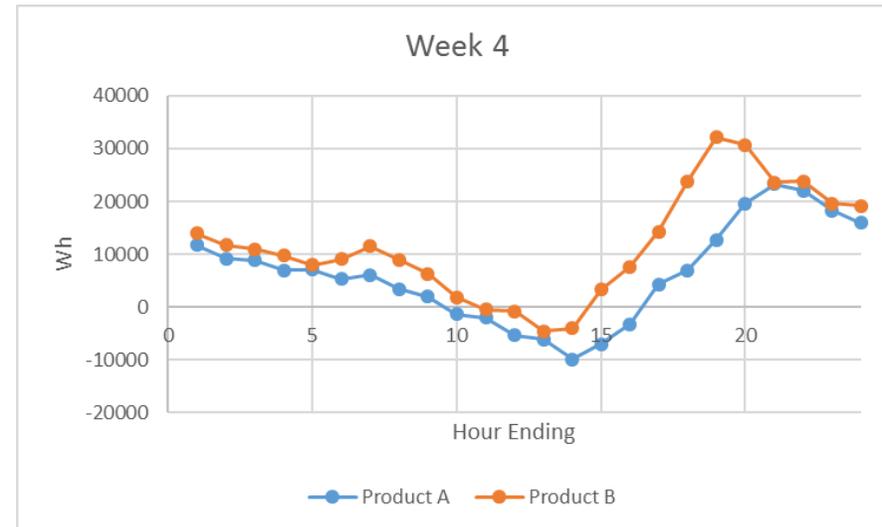
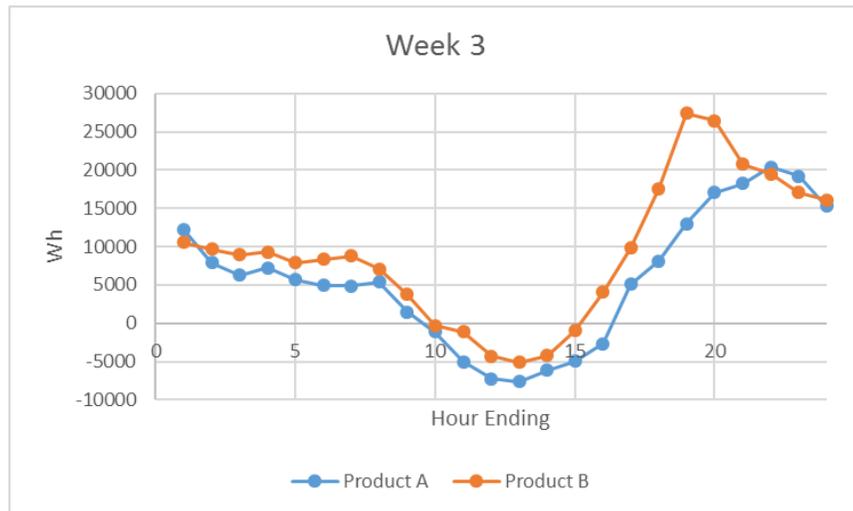
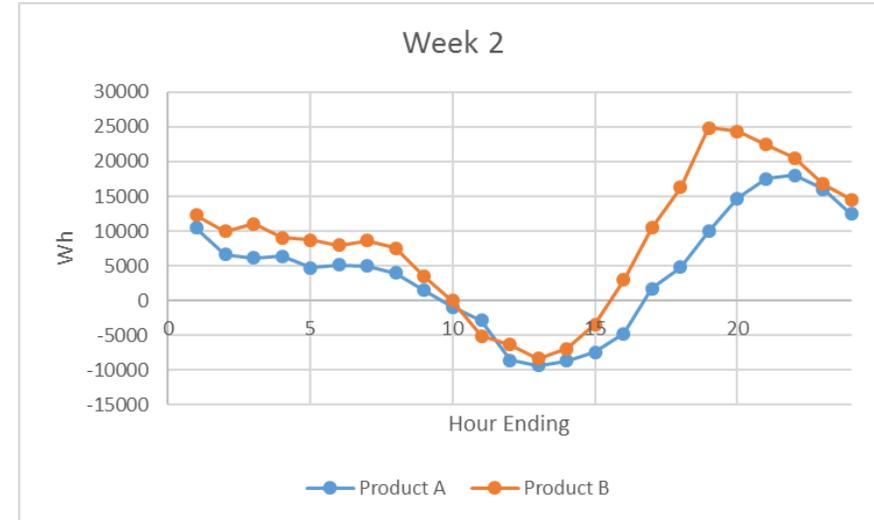
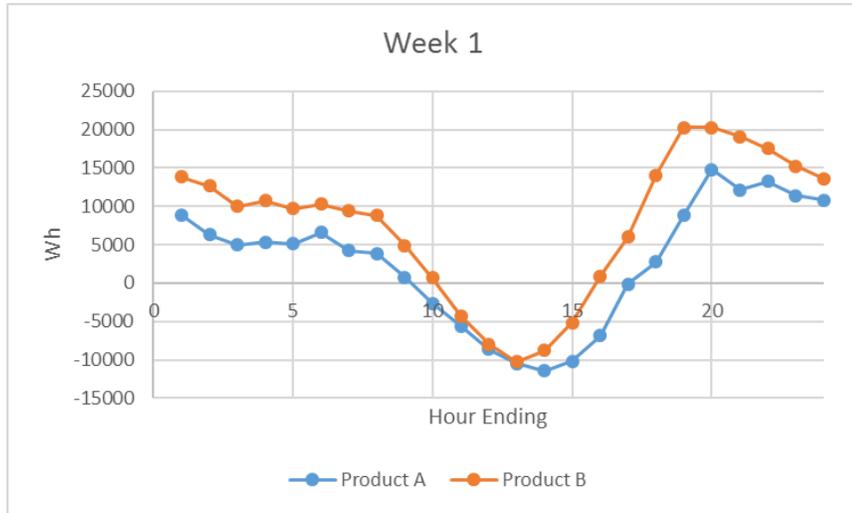
Energy Usage in Watts (1 min interval)

Disaggregated load profile

- These ZNE homes are occupied by first time home buyers, not energy enthusiasts
 - Anecdotal - \$25 July bill with electric dryer, \$0.64 bill in April
- Very erratic load shape with HPWH and appliance driven peaks
- Models: average loads/time-step; actually discrete, intermittent loads
- Intermittent loads coincident → large, unanticipated peaks

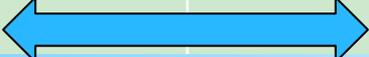
What does this mean to the grid?

Transformer load shapes



SCE Distribution Standards

- Transformer sizing is based off of available load information, SCE climate zone, building sq. ft, # of customers, and installed HVAC system
- Distribution planning today is based on worst case scenario of total connected load. Storage is counted as a load

Factors	Xfmr T1 75kVA	Xfmr T2 50kVA
Building Sqft (Adj Ave)	~1800	~1800
Largest A/C (tons)	4	4
Avg A/C (tons)	3.5	3.5
# of customers	11	9
Peak Demand per lot (kW) <i>Based on SCE Planning Standard</i>	5.0-5.5kW	5.0-5.5kW
	 Based on HVAC usage	
Panel Size	200A	200A
Climate Zone	7	7

Rating	# Cust
25 kVA	1-4
50 kVA	5-10
75 kVA	11-15

Residential Transformer Loading Limits @SCE

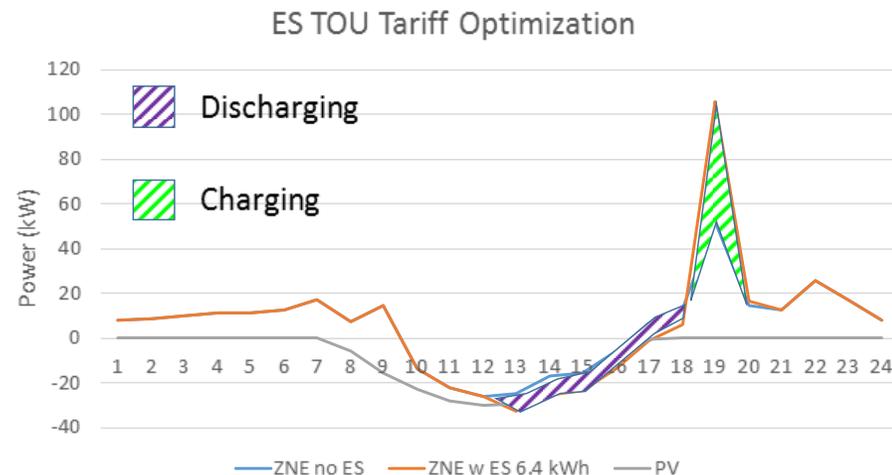
Date	Weekly Measured Xfmr T1	Weekly Measured Xfmr T2
	Peak Demand per lot (KW)	
July 17-24	4.9	3.8
Aug 20-27	4.7	3.6

Could Energy storage Provide a Potential Solution

Controls are key

Operation based on ToU rates Optimization

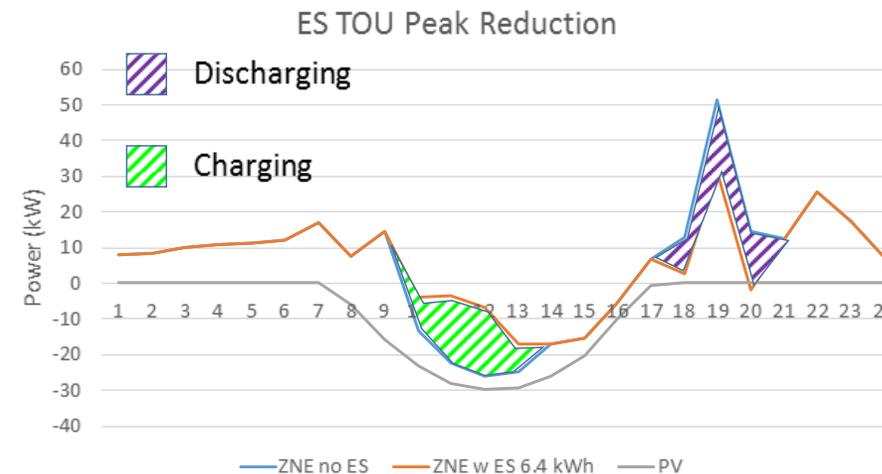
- Energy storage is operated to optimize for current ToU rates
 - Peak is Noon – 6 PM (ES discharge)
 - Off-peak is 6 PM – 6 AM (ES charge)
- 100% SOC maintained overnight



The ES TOU tariff optimization control scheme could potentially cause adverse impacts.

Operation based on ToU Peak Reduction

- Energy storage systems operated with “simulated peak and off-peak”
 - Peak is 5 PM – 8 PM (ES discharge)
 - Off-peak is 9 AM – 12 PM (ES charge)
- 25% SOC maintained overnight



The ES TOU grid balancing control scheme could be beneficial.

Lessons learned – Planning and design

1. Minimize the size of PV arrays for multiple benefits:
 - Neighborhood planning and lot fits
 - Least cost pathways
 - Reduce peak backflow
 - Reduce late evening ramps
2. NEM drives electrification of heating loads
 - TDV (or source) ZNE definition accounts for gas consumption, and gas heating results in excess annual generation at low payback
 - TDV ZNE favors gas heating – lowest first-cost for ZNE_{TDV}
 - → Naïve T24 analyst/designer spec gas despite no gas NEM
3. Neighborhood solar planning could be a big barrier to reaching current ZNE goals
4. Energy efficiency has more capacity benefits than PV
 - PV production is non-coincident with loads

Lessons learned – Grid Impacts and future initiatives

1. In distribution planning, most reliable path forward is to increase transformer and wire sizing for ZNE and high PV penetration
 - 50 year planning horizon cannot rely on controls (including storage)
 - Future loads – EV and electrified heating are not coincident with PV
 - Customer controlled energy storage is not reliable for grid needs.
2. The problem spots for distribution systems is load blocks, and laterals with protection devices and wire sizing
3. Distribution systems will need to manage for load peaks almost as much as high penetration PV (coincident loads)
 - Passive energy storage, demand response and energy storage can provide integrated load management
4. Research community solar and storage options for ZNE



Together...Shaping the Future of Electricity

Questions and Commentary

