Vamsi Kumar Kotla | Co-Founder & CEO

Making All-Electric, Resilient Homes Affordable Using Prefab Home Technology



# About Me



#### Vamsi "Kumar" Kotla Co-Founder & CEO

Over two decades of experience in residential construction and AI/ML; Voted best startup CEO in Los Angeles by the Los Angeles Business Journal.

#### **ReMo's Background & Mission**





#### A California solution for a California crisis.

ReMo is a modular home manufacturer building *all-electric, net-zero, and climate-resilient housing*. Our homes are *engineered specifically for California's unique challenges*—seismic activity, wildfires, high winds, and temperature extremes.

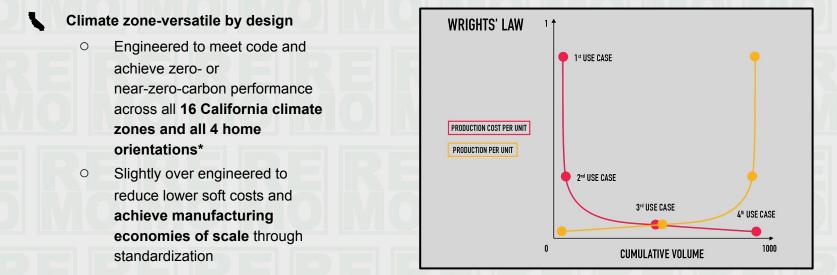
Our mission is to deliver standardized, scalable housing that meets California's affordability, climate, and resilience goals.

WITH A TEAM FROM



# Design Philosophy & CEC (CA Energy Commission) Support (\$3M)





As production volume goes up, cost goes down for standardized products.

#### The role of the CEC

- Most of the sector delivers project-based homes that just meet minimum code—we're engineering for "stretch codes" energy performance
- The support from the California Energy Commission was INDISPENSABLE to getting us to this point
- We also received in-kind contributions and support letters from SCE, Panasonic, Mitsubishi Electric, Schneider Electric, PPG and other organizations

\*We feel that zero-carbon goal is achievable in most CZs at typical EUI.

#### **Deployments & Demonstrations**





# Introducing SupReMo<sup>™</sup> Starter Home (Net-Zero & Resilient & Affordable)

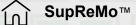




Metric	Traditional Builders	Other Prefab	SupReMo™
<b>⊑</b> Installation Speed	6-12 months	2 months	<1 Month
\$ Average Cost to Build (California)	\$250/SF	\$240/SF	\$160*/SF
Fire Code Compliance (Fire Rating)	30 Mins.	30 Mins.	90-120 Mins.

# **Product Configurations**

『

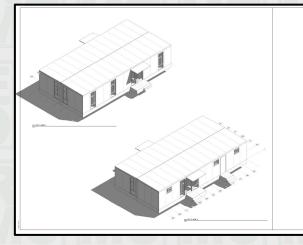


#### SupReMo<sup>™</sup> product line

Modular designs adaptable to a 0 wide range of site constraints, including narrow and wide lots, multiple orientations, and varied configurations

#### Approach to standardization

- Uniform floor plans and elevations 0 across models
- Flexible options for glazing, 0 appliances, and finishes
- All models include FISS and FIAII 0 integrations



MEREMO MOHOMES

SupreMo 3-BEDROOM UNI ACCRESS TEO

CONCEPTUAL PACKAGE AGLE DESCRIPTION OFFE

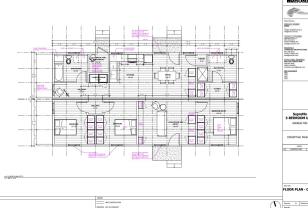
3D VIEWS OPT 2 Deaminy Dr. Oraclast its A303

NEREMO MOHOMES

SupreMo 3-BEDROOM UNIT ADDRESS TRO CONCEPTUAL FACINGS DEEDUPTION GAT

FLOOR PLAN - OPT

A102



# Designed for Safety: Wildfire-Resilient Features in the SupreMo™



Fire and structural resilience (going beyond IBHS WPH+ standard)

- Class A foam, steel skin, non-combustible flooring
- Rectangular footprint and clean lines eliminate eaves and minimize thermal bridging
- Tempered double-pane windows, fire-rated doors, and intumescent coatings achieve best-in-class resilience

#### Additional fire measures post-wildfires

- Metal roofs and steel framing
- Fire blocking and suppression for LFP batteries
- Enhanced IAQ and filtration through passive house style envelope tightness and an ERV





Coatings for >90 mins. fire rating

	SupReMo™ (3 bed/2 bath)	Wildfire Prepared Home Plus			
	Ensure roof is Class A fire-rated	*			
	Choose noncombustible gutters and downspouts	<ul> <li>✓</li> </ul>			
	Install ember-resistant vents	<ul> <li>✓</li> </ul>			
	Cover gutters	<ul> <li>✓</li> </ul>			
	Enclose underside of eaves	~			
	Install metal dryer vent	✓			
	Install a noncombustible exterior wall cover	~			
I	Upgrade to fire-resistant windows	✓			
	Upgrade to non combustible exterior doors	~			

### ASTM E84 or UL 723 Tunnel Test on Exposed Foam Insulation Panel

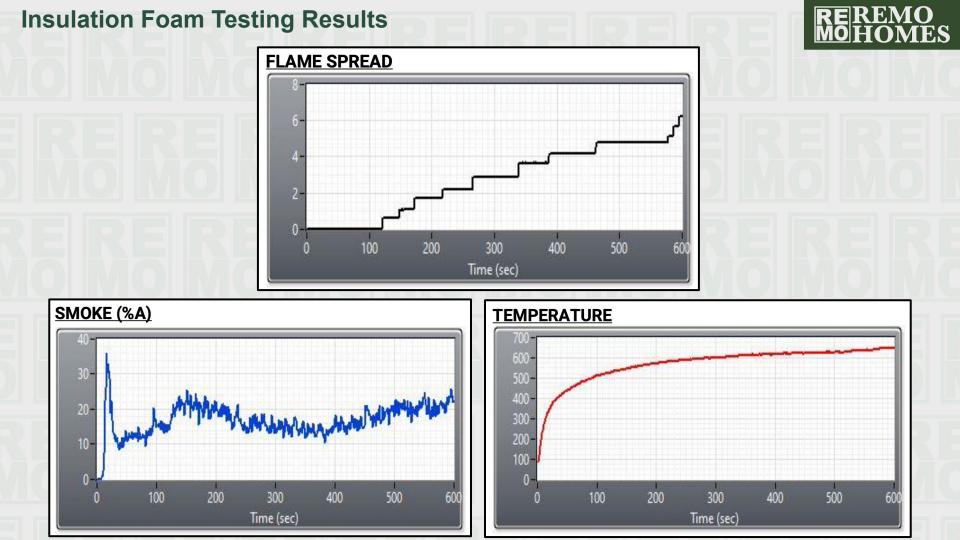




Photo No.5 Post-Test Exposed Side (First Section)

Photo No.6 Post-Test Exposed Side (Middle Section)

Photo No.7 Post-Test Exposed Side (Last Section)



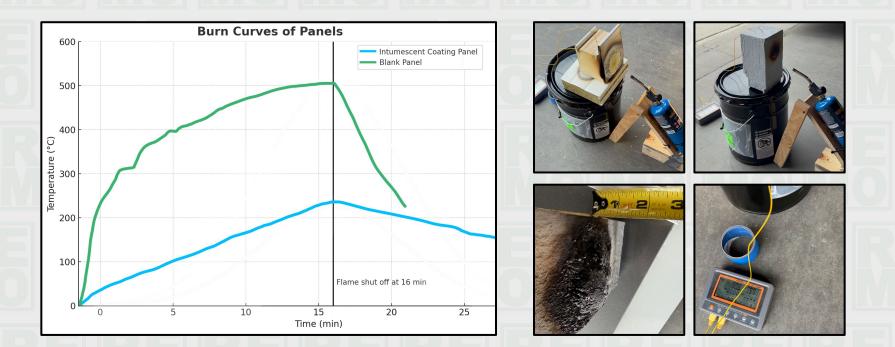
### **Intumescent Coatings & Expanded Resilience Scope**



V Coa

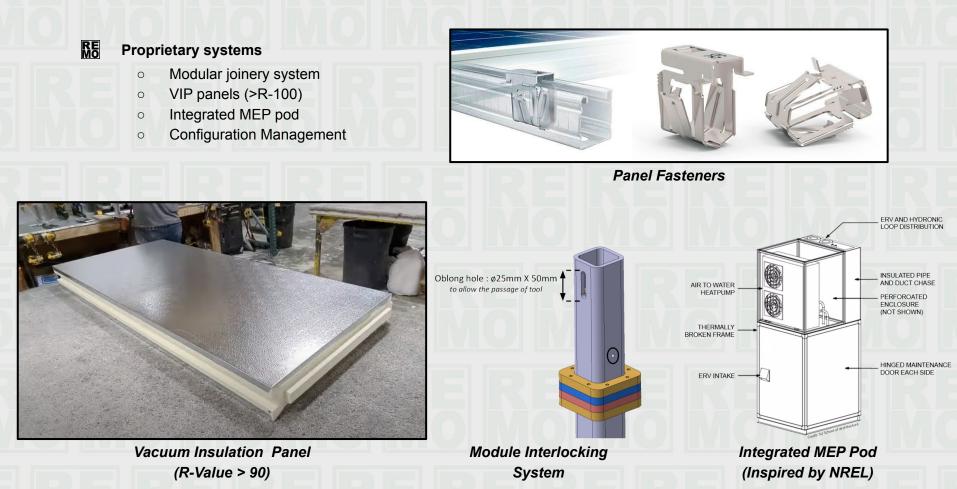
6

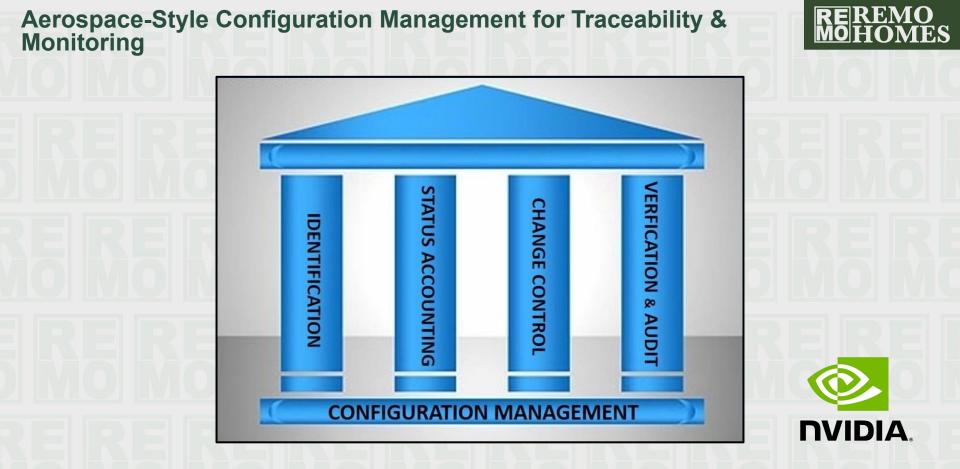
- Coating systems for cellulosic fires (<1200 degrees Fahrenheit)
  - $\circ$   $\quad$  Exterior: 2-part coating with 200 SF per gallon coverage
  - Interior use under review due to chemical exposure concerns
  - Overcoat is allowed to give it an attractive finish and color
- Alternate intumescent system for hydrocarbon fires (2000 degrees Fahrenheit) under consideration



# **Proprietary Technology for Energy Efficiency & Lifetime Monitoring**







Treating your home like a car (VIN) or spaceship—with full traceability into every component: its origin, maintenance and replacement history, and performance.

## **Performance & Energy Goals**



#### (C) Performance metrics

- Targeting Passivehaus-style airtightness (ACH50) of 0.6
   Reduce energy use intensity
  - Reduce energy use intensity (EUI)
    by 50% (less than 5 kW/SF/yr)
    through passive and active
    measures using RMI's Integrative
    Design principles

Component	ReMo (Exceed 2025 T24)	
T-24 Compliant approach	Performance Option	
Roof/Attic Assembly Conditions	No Attic	
Insulation on Roof Deck and Ceiling	R-38	
Roof Overall Insulation R-Value	R-38	
External Wall	R30.2	
Window-Wall-Ratio (WWR)	0.12	
Duct Insulation	R10	
Duct location	Unconditioned Floor Space	
Radiant Barrier	N/A	
Slab Floor	No	
Door (R-Value)	R5	
Vertical Fenestration U-Factor	0.25	
Vertical Fenestration SHGC	0.23	
Climate zone	1-16	
Lighting Density [W/f2]	0.17	
Electric Appliance (Fridge/Dishwasher/)[W]	550	
Ventilation (Whole Building Fan)	REQ	
Infiltration (Air change per hours)	0.6	
DX Cooling SEER	13.4	
HPWH UEF	3.5	
Natural Vent	Yes	

### **Non-Energy Goals**



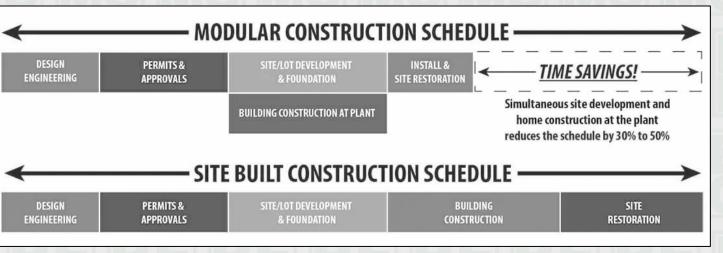


#### **Operational Cost Savings (Insurability & Lower Maintenance & Better Indoor Air Quality)**

- Engineered to IBHS Wildfire Certified (greater insurability)
- Emissions Free with Superior IAQ
- 20-30% lower build costs\*
- 40% lower operating costs:
  - 100% lower electricity costs\*\*
  - 15% lower insurance
  - 20% less maintenance

#### \* Target by 2030

\*\* In majority of CA CZs under typical use and optimal orientation



# Minimizing Soft Costs for On-Site Generation/Storage



Factory installation of solar/storage/heat pumps for energy resilience can save costs up to 40% over site installation

Residential solar system costs include:



- Hard costs (physical hardware like solar panels and batteries)
- **Soft costs** (administration, marketing, design, permits, and labor)

Soft costs in rooftop solar installation typically account for about 64-68% of the total installed cost.

Factory installation of Net Zero Energy (NZE) equipment:



Reduces the incremental costs of NZE by **38-40% due** to labor and supply chain efficiency



Unlocks up to 40% whole-home energy savings, aligning with NREL's target for high-performance homes—without compromising comfort or reliability

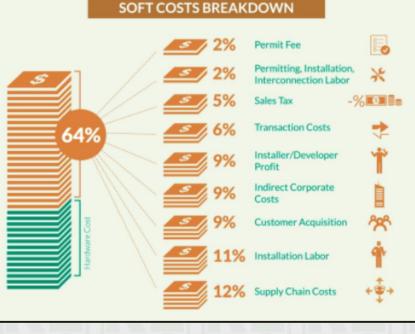
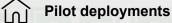


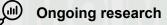
Image Courtesy: U.S. Department of Energy

# **Pilots, Partnerships & Funding Needs**





O Plan to deploy with the Pit River Tribe, Hoopa Valley Tribe, and as part of the Altadena rebuild effort



O Collaborations with Dr. Michele Barbato (UC Davis) and WPI on performance and resiliency studies

#### ( What's next

 Securing funding to expand resilience engineering and testing, expanding pilot sites, and completing certification



# **Certification & Validation**



#### Third-party validation

- Received preliminary design and construction sign-off from IBHS
- Full approval anticipated following site demonstration

**ENERGY STAR** 

- M&V being conducted by NREL (Los Angeles)
- Targeting future certifications: LEED Platinum, CalGreen Tier 2, EPA Energy Star, and DOE Zero Energy Ready Homes (ZERH)



NATIONAL RENEWABLE ENERGY LABORATORY

CA/Green

www.remo.homes

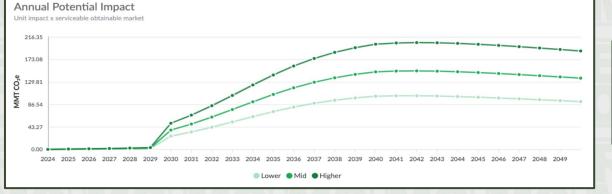


Scan to learn more & join ReMo's mission

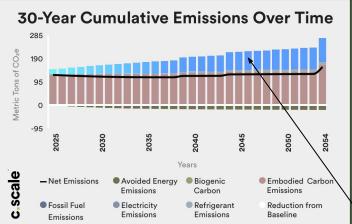
# Thank You!

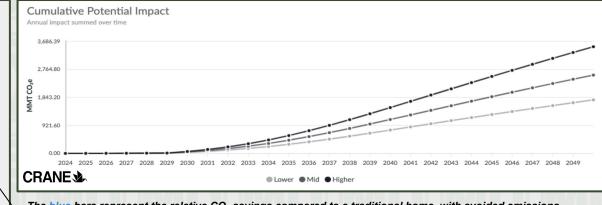
Vamsi Kumar Kotla | vkk@remo.homes

#### **Greenhouse Gas Reductions**



By 2050, 80% of the housing stock will consist of homes built before 2025, leaving only 20% as the ceiling for achieving zero-carbon goals through new construction alone.





The blue bars represent the relative  $CO_2$  savings compared to a traditional home, with avoided emissions accumulating over the lifespan of a ReMo SupReMo Modular Home (1,200 SF, 3 bed/2 bath).